

FY25 2nd Quarter Budget Update

Background

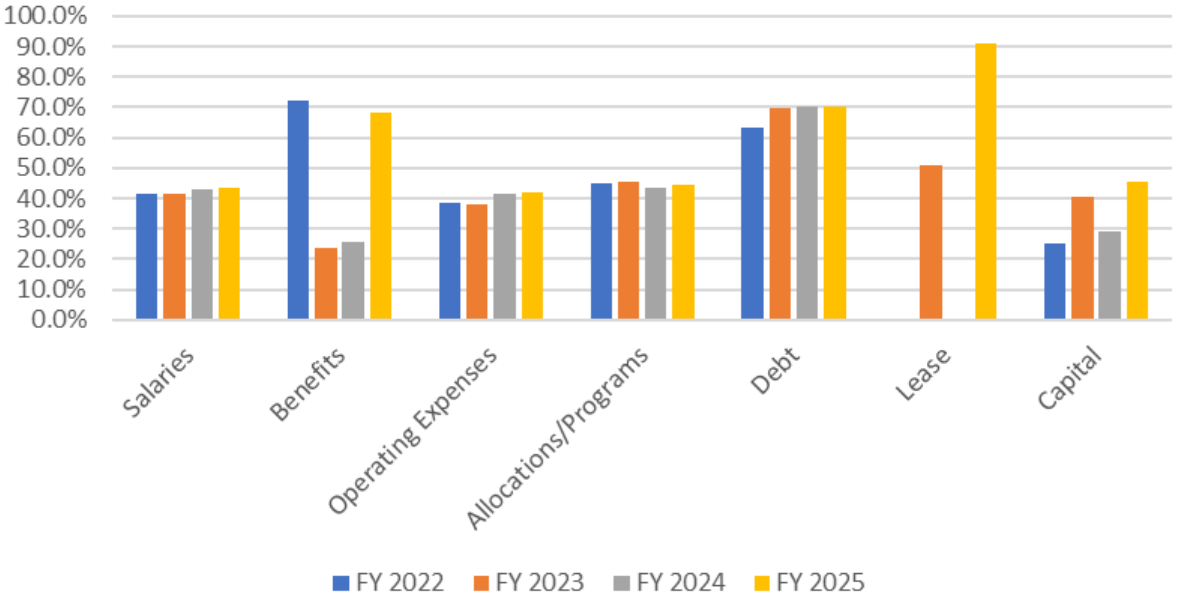
- Includes revenues and expenditures for the first 6 months of the fiscal year (July – December)
- Is a high-level overview – not a line-item level review
- Does not include:
 - Interest Revenue
 - Transfers In or Out
 - Appropriated Fund Balance
- Only 4 months of sales tax data due to lag between collection by the State and disbursement to counties
- Compares Revenue/Expenses by category and budget function
- Compares 2nd quarter current year to 2nd quarter for each of last 3 fiscal years and an average of those years.

Expenditures by Category

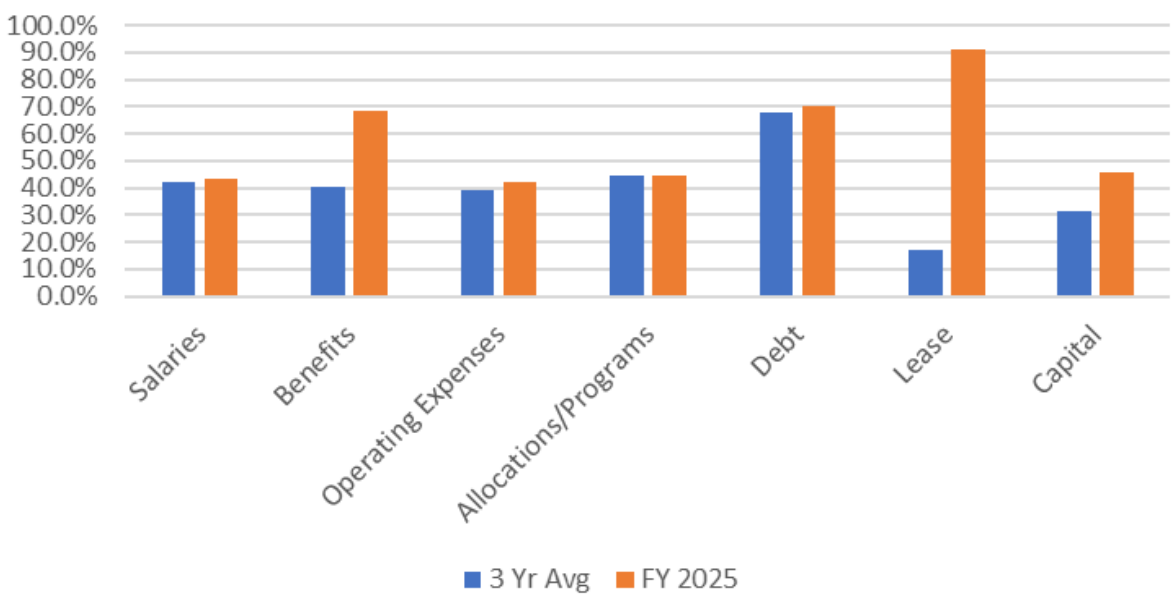
Expense	FY25 Revised Budget	Actual	YTD %
Salaries	43,194,077	18,764,002	43.4%
Benefits	20,113,531	13,763,238	68.4%
Operating Expenses	25,251,261	10,629,378	42.1%
Allocations/Programs	65,870,880	29,388,770	44.6%
Debt	23,950,136	16,795,556	70.1%
Lease	428,744	408,944	95.4%
Capital	2,284,793	1,043,239	45.7%
Transfers Out	22,129,581	0	0.0%
TOTAL	203,223,003	90,793,126	44.7%

Expenditures by Category

Q2 Expenses by Category



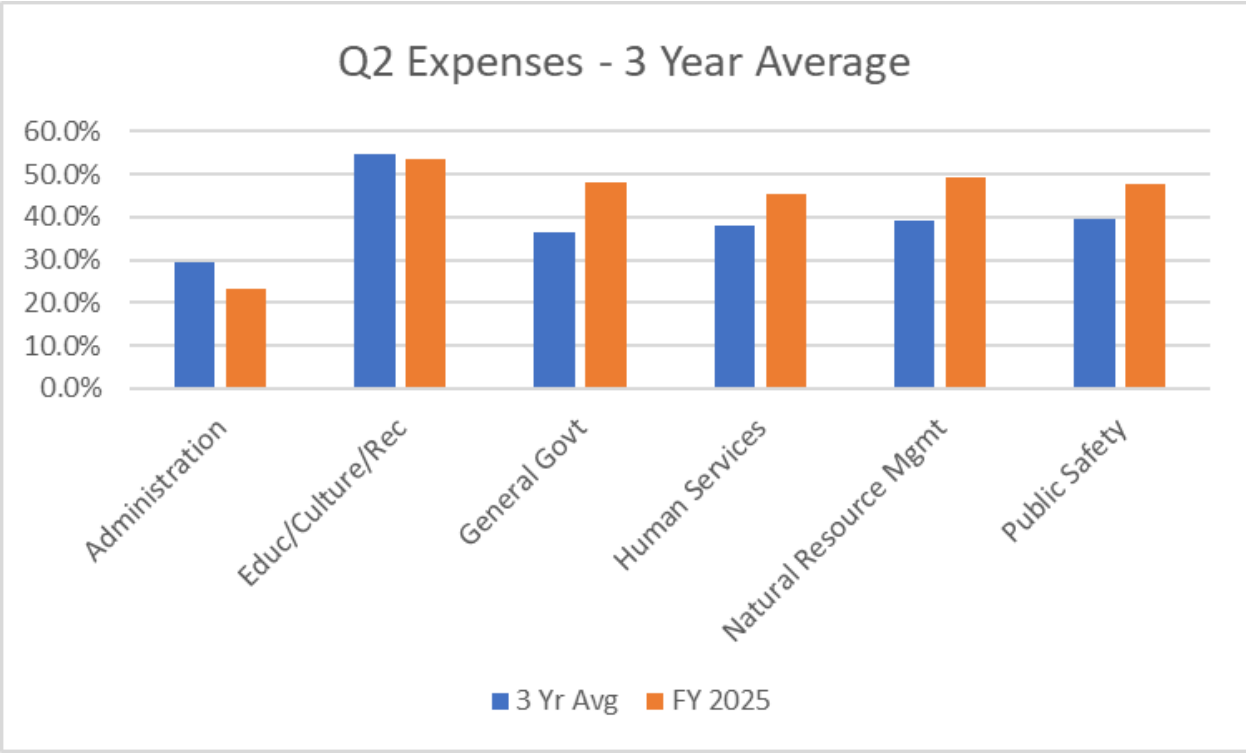
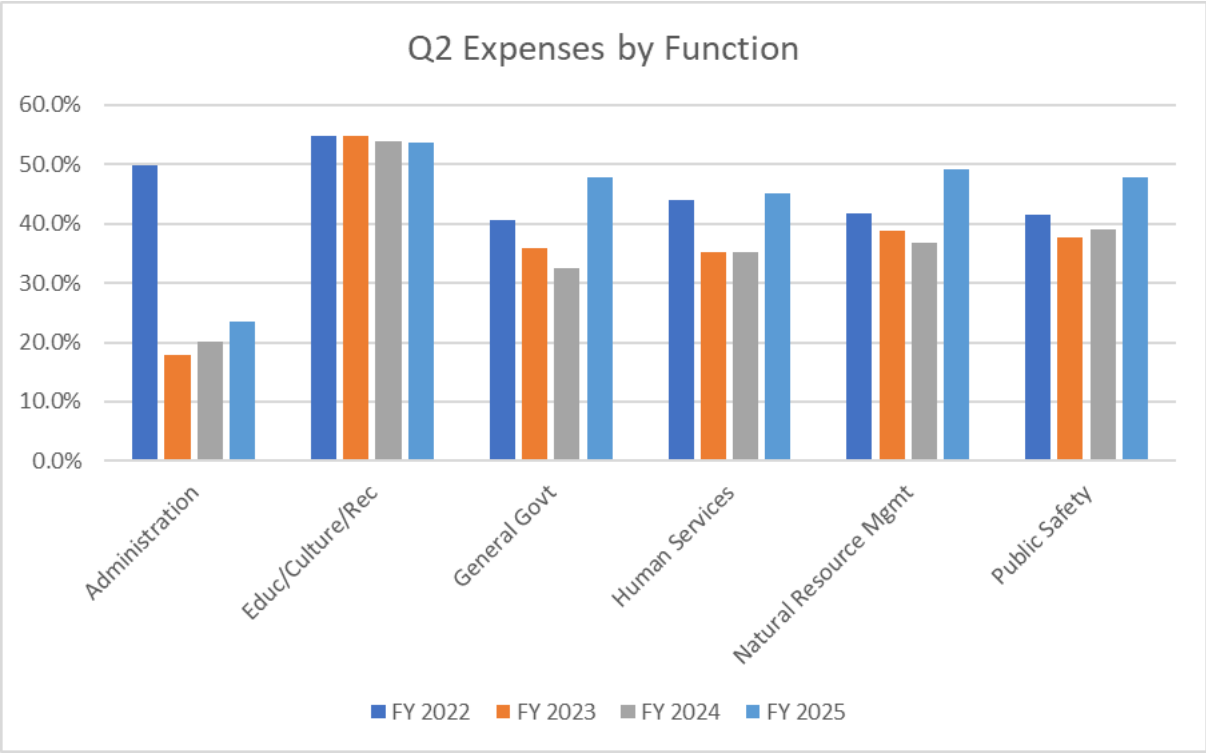
Q2 Expenses - 3 Year Average



Expenditures by Function

Expense	FY25 Revised Budget	Actual	YTD %
Administration	41,823,039	9,793,372	23.4%
Educ/Culture/Rec	77,390,964	41,506,993	53.6%
General Govt	5,743,901	2,750,225	47.9%
Human Services	29,007,872	13,096,708	45.1%
Natural Resource Mgmt	7,912,207	3,887,768	49.1%
Public Safety	41,345,020	19,758,060	47.8%
TOTAL	203,223,003	90,793,126	44.7%

Expenditures by Function

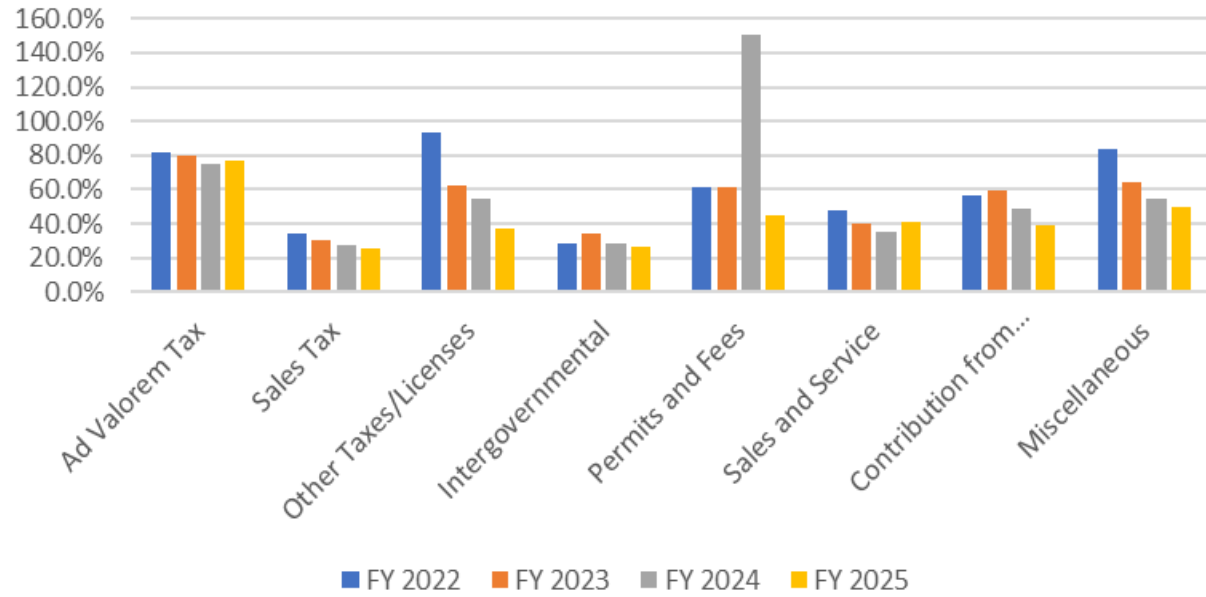


Revenues by Category

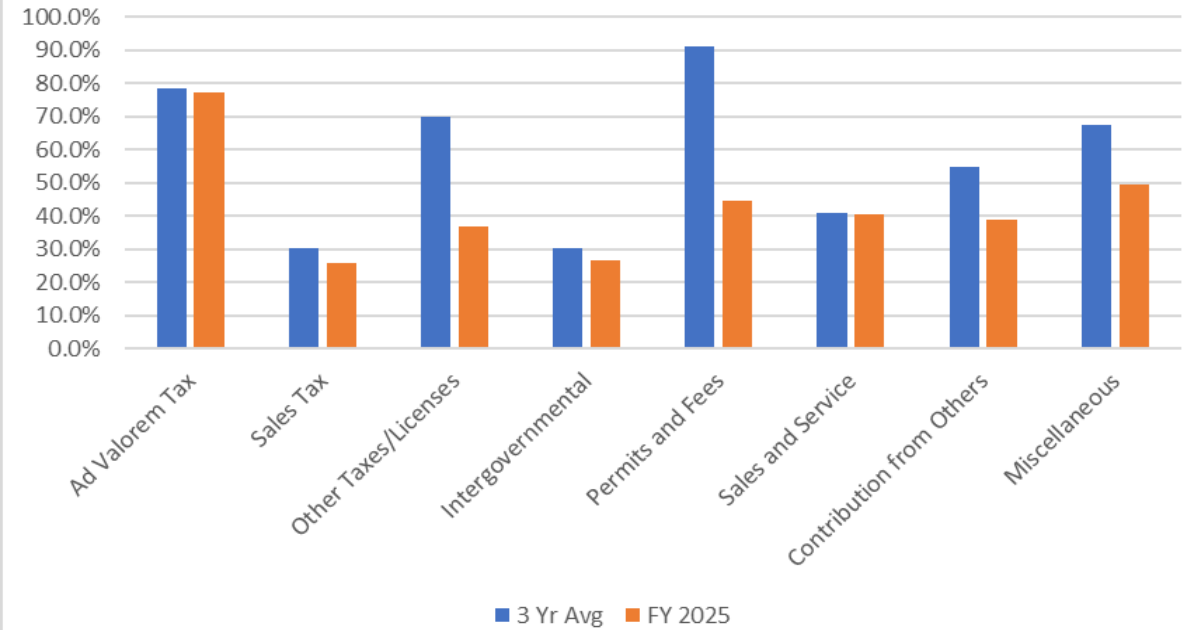
Revenue	FY25 Revised Budget	Actual	YTD %
Ad Valorem Tax	113,155,908	87,287,291	77.1%
Sales Tax	30,555,483	7,838,814	25.7%
Other Taxes/Licenses	1,788,071	656,636	36.7%
Intergovernmental	14,565,246	3,909,934	26.8%
Permits and Fees	3,246,186	1,446,903	44.6%
Sales and Service	2,973,494	1,208,206	40.6%
Interest	710,000	527,130	74.2%
Contribution from Others	939,742	366,170	39.0%
Miscellaneous	400,310	198,683	49.6%
Lease	0	77,040	100.0%
Transfers In	20,578,305	0	0.0%
Appropriated Fund Balance	14,310,258	0	0.0%
TOTAL	203,223,003	103,516,806	50.9%

Revenues by Category

Q2 Revenue by Category



Q2 Revenues - 3 Year Average

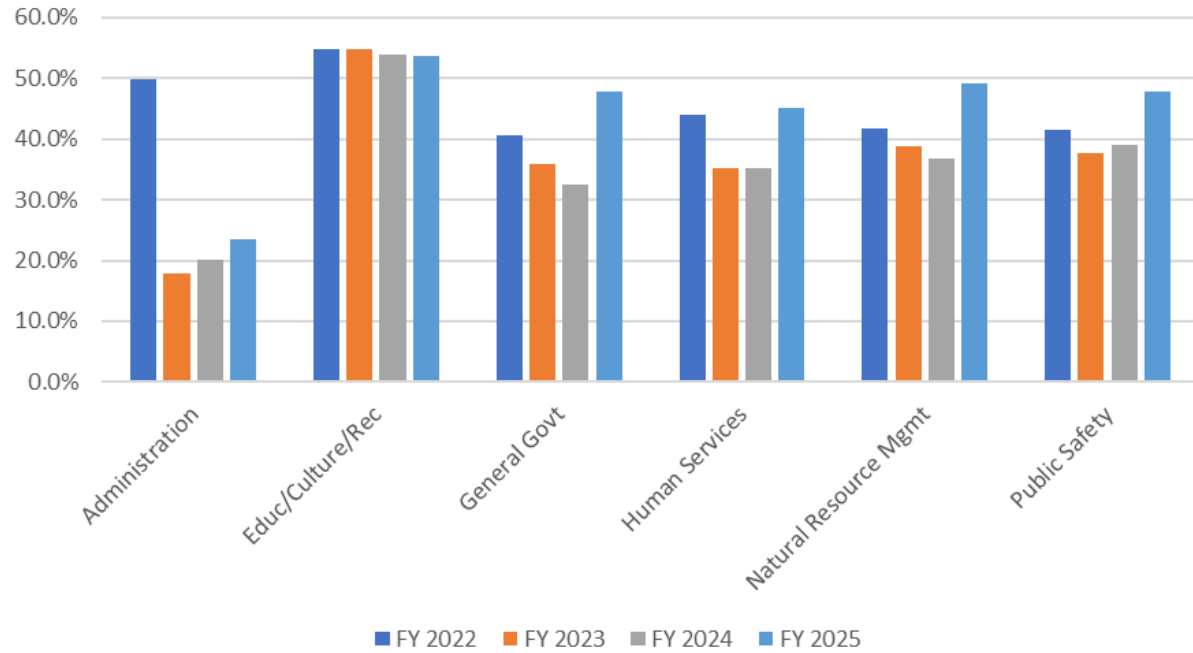


Revenues by Function

Revenue	FY25 Revised Budget	Actual	YTD %
Non-Departmental	183,909,352	95,792,128	6.8%
Administration	1,038,812	320,602	11.9%
Educ/Culture/Rec	613,925	195,485	16.1%
General Govt	2,193,523	809,286	13.8%
Human Services	10,075,464	4,255,325	15.0%
Natural Resource Mgmt	3,990,541	1,832,639	25.1%
Public Safety	1,401,386	311,341	11.4%
TOTAL	203,223,003	103,516,806	50.9%

Revenues by Function

Q2 Expenses by Function



Q2 Revenues - 3 Year Average



FY25 Revenue So Far (6 months)

Source	FY23	FY24	FY25	Growth
Register of Deeds Excise	\$919,049	\$663,385	\$496,619	-25.1%
Building Inspections	\$1,201,573	\$5,239,540	\$1,266,214	-75.8%
Watershed Protection	\$331,060	\$211,900	\$374,625	+76.8%
Environmental Health	\$199,528	\$182,894	\$176,297	-3.6%

FY24 Revenue So Far (6 months)

Source	FY23	FY24	FY25	Growth
Locally collected Sales tax	\$5.9M	\$6.5M	\$6.4M	-1.5%
Property Tax	\$71.2M	\$72.1M	\$82.4M	+14.3%
Motor Vehicles	\$3.2M	\$3.6M	\$4.3M	+19.4%

A Note on Revenues

- Development Services revenue faces a sharp year-over-year decline— driven largely by Inspections fees
- Inspections fees on track to meet budget but down due to Wolfsped inspections being complete
- Register of Deeds excise tax revenues down from last year
- Environmental Health revenues down slightly from last year – driven primarily by less septic inspections
- The Ad Valorem revenue, which is our largest single source of revenue, is ahead last year in both collection percentage and total collections
- We are on track to meet, or slightly exceed, budget in the Ad Valorem revenue category.
- Motor Vehicle tax, another ad valorem revenue, is performing above last year in actual collections (+700k), and is significantly ahead in total collection percent (+19%)

Sales Tax update

- Through 4 months, sales tax collection is at 33.3% of budget, slightly behind the same time period last year (36.4%)
 - Actual sales tax collections are approximately \$67,000 behind last year
- Locally collected sales tax is trending at a 3% year-over-year deficit
 - Statewide articles trending at 0.7% year-over-year growth
- 3 of the 4 collection months have lower sales tax revenue collection than the same month in
- We are on pace to meet budget but if weak collections continue, we could fail to meet budgeted revenue numbers

Article 46 Sales Tax

- Reminder – we budgeted \$3,200,000 in Article 46 sales tax funds in FY25
 - \$2 million was budgeted towards schools
 - Following the guidance that the Board gave staff in late FY21 (and amended during the FY24 budget process), the remaining \$1,200,000 was allocated evenly across the other 3 areas authorized for use
 - Affordable Housing
 - Agricultural Preservation & Enhancement
 - Parks & Recreation
- FY25 YTD (through 4 months) Collections: \$1,236,259
 - Approximately \$17,000 behind last year in total collections
- On pace to meet budget
 - If current collection trends hold
 - If budget exceeded, we will bring budget amendment back to BOC for approval

Questions?
