



CHATHAM COUNTY

09/02/2024

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CHATHAM COUNTY
297 WEST ST
PITTSBORO, NC 27312

Dear Mike Reitz,

Motorola Solutions is pleased to present CHATHAM COUNTY with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide CHATHAM COUNTY with the best products and services available in the communications industry. Please direct any questions to Mark Perretti at markperretti@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Mark Perretti

Motorola Solutions Manufacturer's Representative

Billing Address:
 CHATHAM COUNTY
 297 WEST ST
 PITTSBORO, NC 27312
 US

Quote Date:09/02/2024
 Expiration Date:11/01/2024
 Quote Created By:
 Mark Perretti
 markperretti@callmc.com

End Customer:
 CHATHAM COUNTY
 Mike Reitz
 725G NORTH CAROLINA, STATE OF
 (NON-ARIBA BASED POS)

Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Sale Price
	APX™ 8500						
1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	18	\$5,893.68	\$106,086.24	\$4,302.39	\$4,302.39
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	18	\$0.00	\$0.00	\$0.00	\$0.00
1b	GA00580AA	ADD: TDMA OPERATION	18	\$495.00	\$8,910.00	\$361.35	\$361.35
1c	G51AT	ENH:SMARTZONE	18	\$1,650.00	\$29,700.00	\$1,204.50	\$1,204.50
1d	G78AT	ENH: 3 YEAR ESSENTIAL SVC	18	\$288.00	\$5,184.00	\$288.00	\$288.00
1e	GA09001AA	ADD: WI-FI CAPABILITY	18	\$330.00	\$5,940.00	\$240.90	\$240.90
1f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	18	\$66.00	\$1,188.00	\$48.18	\$48.18
1g	G843AH	ADD: AES ENCRYPTION AND ADP	18	\$523.00	\$9,414.00	\$381.79	\$381.79
1h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	18	\$0.00	\$0.00	\$0.00	\$0.00
1i	G67EH	ADD: REMOTE MOUNT E5 MP	18	\$327.00	\$5,886.00	\$238.71	\$238.71
1j	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	18	\$0.00	\$0.00	\$0.00	\$0.00
1k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	18	\$567.00	\$10,206.00	\$413.91	\$413.91
1l	GA01670AA	ADD: APX E5 CONTROL HEAD	18	\$717.00	\$12,906.00	\$523.41	\$523.41
1m	W22BA	ADD: STD PALM MICROPHONE APX	18	\$79.00	\$1,422.00	\$57.67	\$57.67



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Sale Price
1n	QA09113AB	ADD: BASELINE RELEASE SW	18	\$0.00	\$0.00	\$0.00	\$0.00
1o	W969BG	ENH: MULTIKEY OPERATION	18	\$363.00	\$6,534.00	\$264.99	\$264.99
1p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	18	\$330.00	\$5,940.00	\$240.90	\$240.90
1q	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	18	\$0.00	\$0.00	\$0.00	\$0.00
1r	G89AC	ADD: NO RF ANTENNA NEEDED	18	\$0.00	\$0.00	\$0.00	\$0.00
APX™ Consolette							
2	L37TSS9PW1AN	ALL BAND CONSOLETTTE	12	\$9,933.04	\$119,196.48	\$7,251.12	\$7,251.12
2a	GA09001AC	ADD: WI-FI CAPABILITY CONSOLETTTE	12	\$385.00	\$4,620.00	\$281.05	\$281.05
2b	G90AC	ADD: NO MICROPHONE NEEDED APX	12	\$0.00	\$0.00	\$0.00	\$0.00
2c	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	12	\$0.00	\$0.00	\$0.00	\$0.00
2d	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	12	\$604.80	\$7,257.60	\$604.80	\$604.80
2e	GA00580AA	ADD: TDMA OPERATION	12	\$495.00	\$5,940.00	\$361.35	\$361.35
2f	G51AT	ENH:SMARTZONE	12	\$1,650.00	\$19,800.00	\$1,204.50	\$1,204.50
2g	L999AG	ADD: FULL FP W/E5/KEYPAD/CLOCK/VU	12	\$868.00	\$10,416.00	\$633.64	\$633.64
2h	G843AH	ADD: AES ENCRYPTION AND ADP	12	\$523.00	\$6,276.00	\$381.79	\$381.79
2i	G806BL	ENH: ASTRO DIGITAL CAI OP APX	12	\$567.00	\$6,804.00	\$413.91	\$413.91
2j	QA09113AB	ADD: BASELINE RELEASE SW	12	\$0.00	\$0.00	\$0.00	\$0.00
2k	W969BG	ENH: MULTIKEY OPERATION	12	\$363.00	\$4,356.00	\$264.99	\$264.99
2l	G361AH	ENH: P25 TRUNKING SOFTWARE APX	12	\$330.00	\$3,960.00	\$240.90	\$240.90
APX™ Control Head/ Mounting Kits/DEK BOX/Multiplexers							
3	H1902A	O3 CH	6	\$1,041.00	\$6,246.00	\$759.93	\$759.93



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Sale Price
3a	G90AC	ADD: NO MICROPHONE NEEDED APX	6	\$0.00	\$0.00	\$0.00	\$0.00
3b	G142AD	ADD: NO SPEAKER APX	6	\$0.00	\$0.00	\$0.00	\$0.00
3c	GA01282AA	ADD: NO REMOTE TIB	6	\$0.00	\$0.00	\$0.00	\$0.00
3d	GA01300AA	ADD: O3 REMOTE MOUNT	6	\$138.00	\$828.00	\$100.74	\$100.74
3e	GA01301AA	ADD: NO PWR CBL	6	\$0.00	\$0.00	\$0.00	\$0.00
3f	GA01297AA	ADD: NO ACCESSORY CABLE	6	\$0.00	\$0.00	\$0.00	\$0.00
APX™ Control Head/ Mounting Kits/DEK BOX/Multiplexers							
4	H1930A	E5 CH	12	\$717.00	\$8,604.00	\$523.41	\$523.41
4a	G90AC	ADD: NO MICROPHONE NEEDED APX	12	\$0.00	\$0.00	\$0.00	\$0.00
4b	GA01755AA	ADD: E5 REMOTE CHIB	12	\$138.00	\$1,656.00	\$100.74	\$100.74
4c	G142AD	ADD: NO SPEAKER APX	12	\$0.00	\$0.00	\$0.00	\$0.00
4d	GA01282AA	ADD: NO REMOTE TIB	12	\$0.00	\$0.00	\$0.00	\$0.00
4e	GA01301AA	ADD: NO PWR CBL	12	\$0.00	\$0.00	\$0.00	\$0.00
4f	GA01297AA	ADD: NO ACCESSORY CABLE	12	\$0.00	\$0.00	\$0.00	\$0.00
4g	GA00179AB	ADD: NO REMOTE CABLE NEEDED APX	12	\$0.00	\$0.00	\$0.00	\$0.00
APX™ 6000 Series APX6000							
5	H98UCH9PW7BN	APX6000 700/800 MODEL 3.5 PORTABLE	7	\$4,104.00	\$28,728.00	\$2,995.92	\$2,995.92
5a	H869BZ	ENH: MULTIKEY	7	\$363.00	\$2,541.00	\$264.99	\$264.99
5b	Q361AR	ADD: P25 9600 BAUD TRUNKING	7	\$330.00	\$2,310.00	\$240.90	\$240.90
5c	Q58AL	ADD: 3Y ESSENTIAL SERVICE	7	\$184.00	\$1,288.00	\$184.00	\$184.00
5d	QA00580AC	ADD: TDMA OPERATION	7	\$495.00	\$3,465.00	\$361.35	\$361.35
5e	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	7	\$0.00	\$0.00	\$0.00	\$0.00
5f	QA09001AB	ADD: WIFI CAPABILITY	7	\$330.00	\$2,310.00	\$240.90	\$240.90
5g	H38BT	ADD: SMARTZONE OPERATION	7	\$1,320.00	\$9,240.00	\$963.60	\$963.60



Line #	Item Number	Description	Qty	List Price	Ext. List Price	Contract Price	Sale Price
5h	QA09113AB	ADD: BASELINE RELEASE SW	7	\$0.00	\$0.00	\$0.00	\$0.00
5i	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	7	\$567.00	\$3,969.00	\$413.91	\$413.91
5j	Q629AK	ENH: AES ENCRYPTION AND ADP	7	\$523.00	\$3,661.00	\$381.79	\$381.79
6	PMNN4485A	BATT IMPRES 2 LIION R IP68 2550T	7	\$168.63	\$1,180.41	\$123.10	\$123.10
7	PMMN4084A	AUDIO ACCESSORY- HEADSET,PLUS RSM NC IP54 THRD 3.5MM JACK RX	7	\$102.60	\$718.20	\$74.90	\$74.90
8	NNTN8860B	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	7	\$186.50	\$1,305.50	\$136.15	\$136.15

Subtotal \$475,992.43

Total Discount Amount \$124,810.84

Grand Total \$351,181.59(USD)

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)