

FY23 3rd Quarter Budget Update

Background

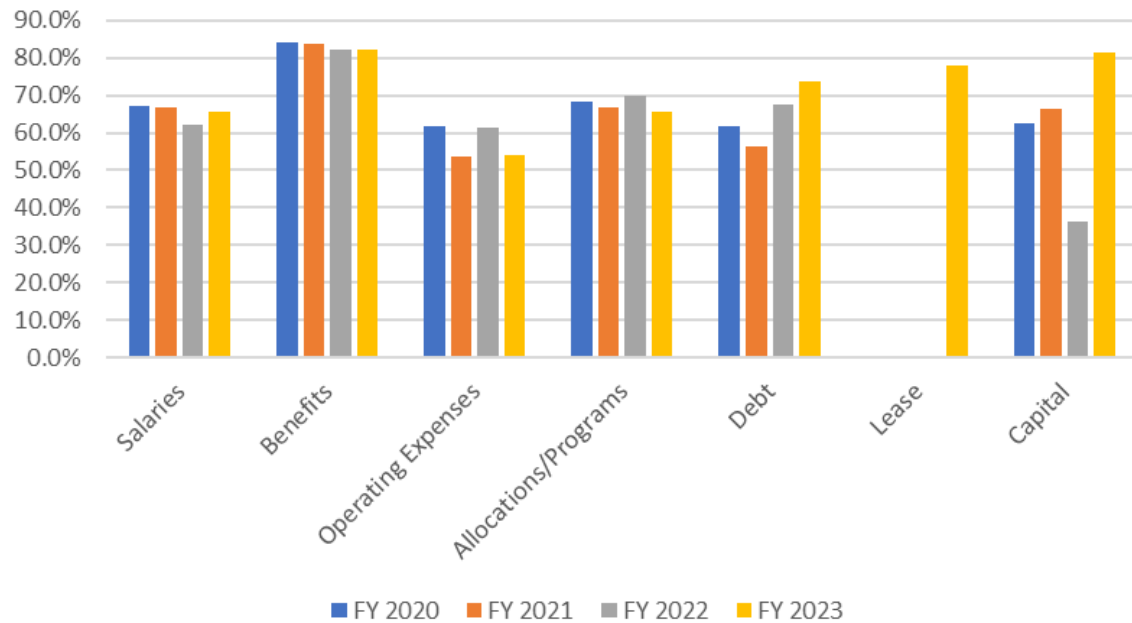
- Includes revenues and expenditures for the first 9 months of the fiscal year (July – March)
- Is a high-level overview – not a line-item level review
- Does not include:
 - Interest Revenue
 - Transfers In or Out
 - Appropriated Fund Balance
- Only 6 months of sales tax data due to lag between collection by the State and disbursement to counties
- Compares Revenue/Expenses by category and budget function
- Compares 3rd quarter current year to 3rd quarter for each of last 3 fiscal years and an average of those years.

Expenditures by Category

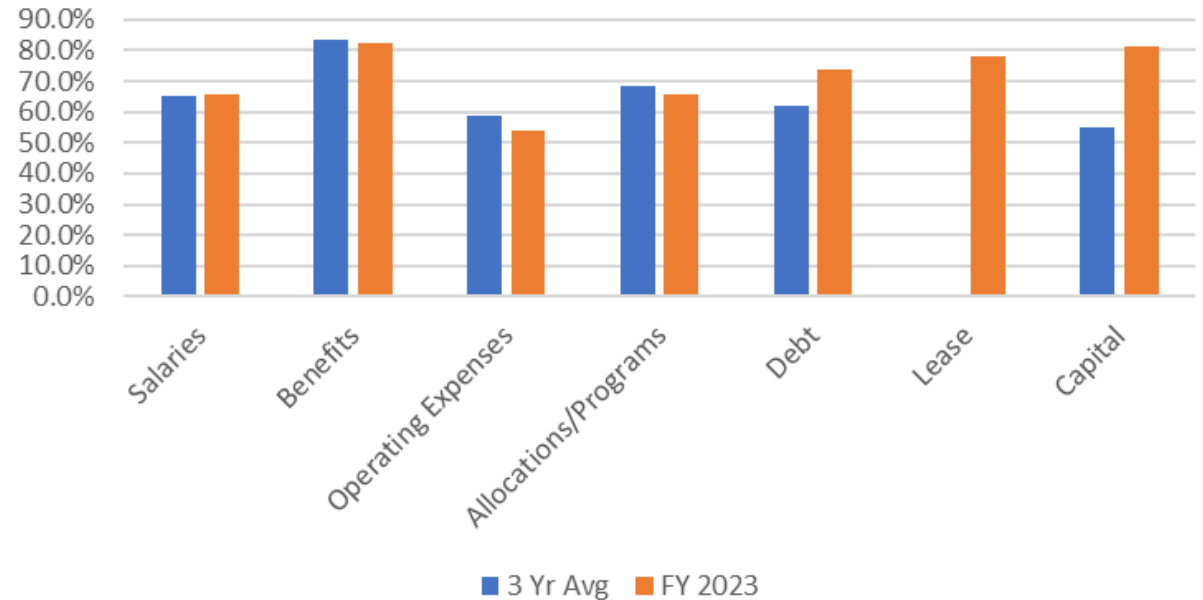
Expense	FY23 Revised Budget	Actual	YTD %
Salaries	33,219,981	21,797,914	65.6%
Benefits	15,468,980	12,732,642	82.3%
Operating Expenses	20,465,240	11,081,079	54.1%
Allocations/Programs	53,436,493	35,018,803	65.5%
Debt	25,002,180	18,462,427	73.8%
Lease	137,400	107,085	77.9%
Capital	2,096,282	1,704,360	81.3%
Transfers Out	22,017,549	0	0.0%
TOTAL	171,844,105	100,904,311	58.7%

Expenditures by Category

Q3 Expenses by Category



Q3 Expenses - 3 Year Average

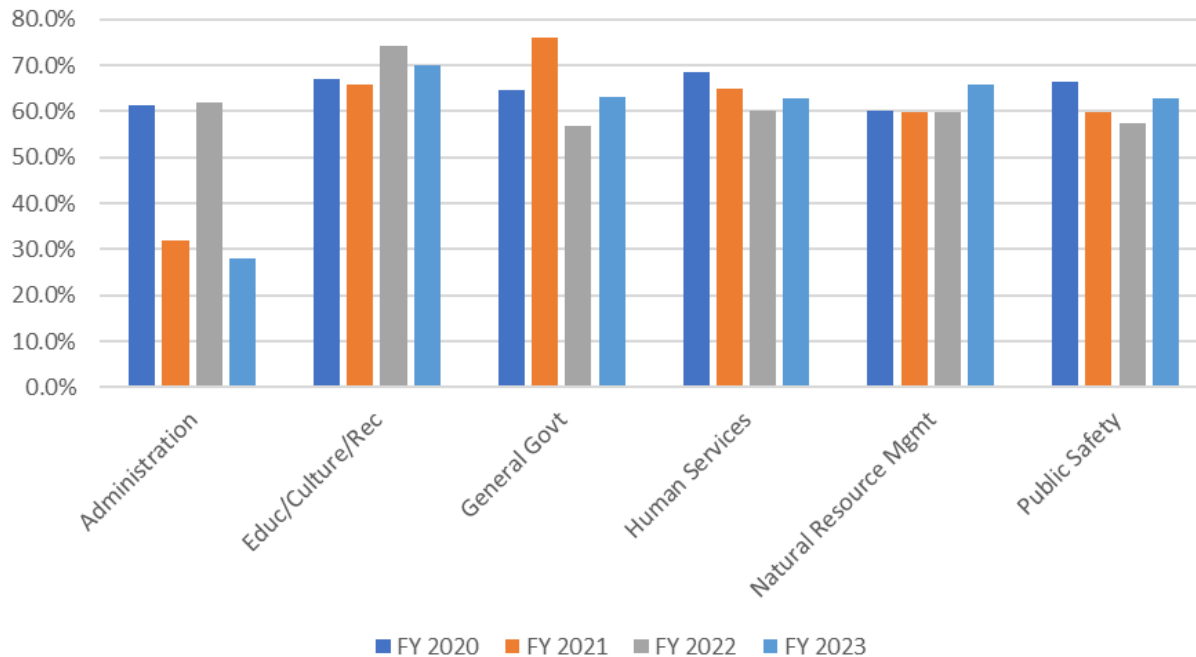


Expenditures by Function

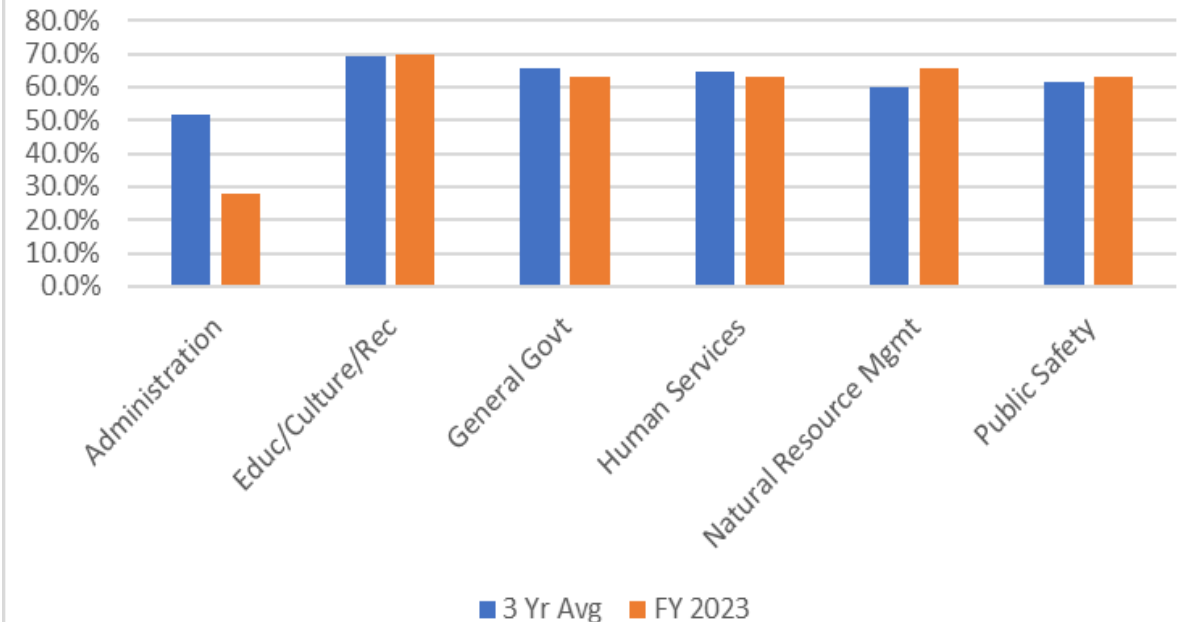
Expense	FY23 Revised Budget	Actual	YTD %
Administration	34,555,085	9,667,833	28.0%
Educ/Culture/Rec	66,344,447	46,386,253	69.9%
General Govt	4,601,391	2,904,841	63.1%
Human Services	24,413,053	15,346,907	62.9%
Natural Resource Mgmt	7,893,307	5,195,598	65.8%
Public Safety	34,036,822	21,402,880	62.9%
TOTAL	171,844,105	100,904,311	58.7%

Expenditures by Function

Q3 Expenses by Function



Q3 Expenses - 3 Year Average

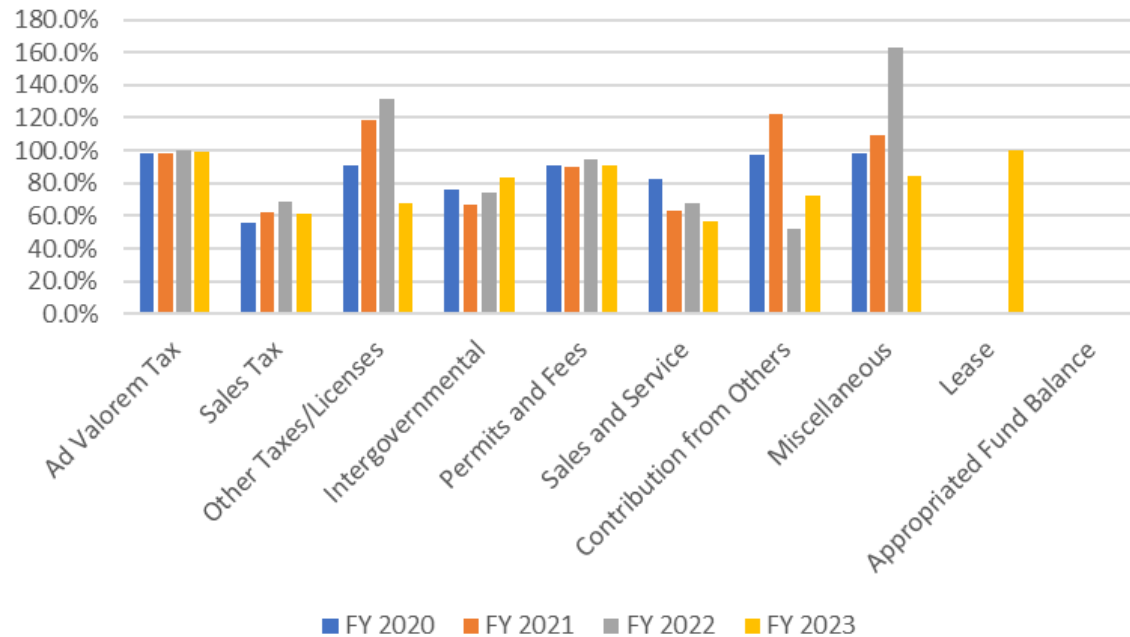


Revenues by Category

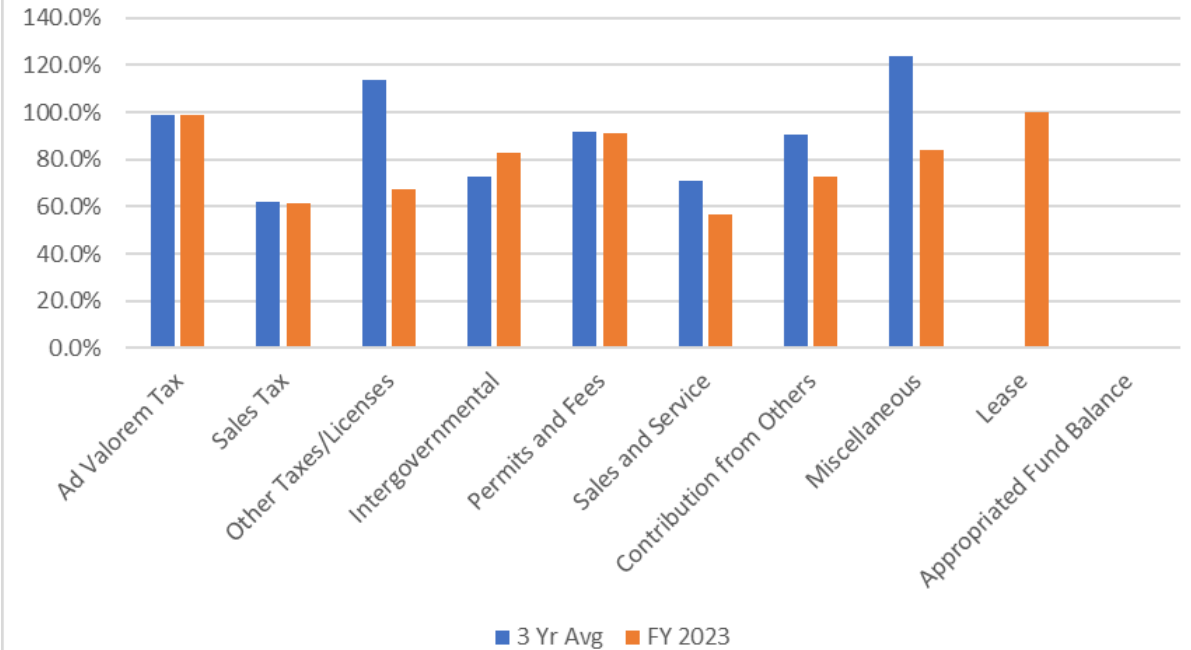
Revenue	FY23 Revised Budget	Actual	YTD %
Ad Valorem Tax	94,627,948	93,473,078	98.8%
Sales Tax	23,810,468	14,646,429	61.5%
Other Taxes/Licenses	1,667,758	1,125,809	67.5%
Intergovernmental	13,496,935	11,203,552	83.0%
Permits and Fees	2,356,142	2,149,847	91.2%
Sales and Service	2,803,258	1,585,758	56.6%
Interest	150,000	0	0.0%
Contribution from Others	859,543	624,765	72.7%
Miscellaneous	338,000	284,141	84.1%
Lease	0	33,237	100.0%
Transfers In	22,352,180	0	0.0%
Appropriated Fund Balance	9,381,873	0	0.0%
TOTAL	171,844,105	125,126,615	72.8%

Revenues by Category

Q3 Revenue by Category



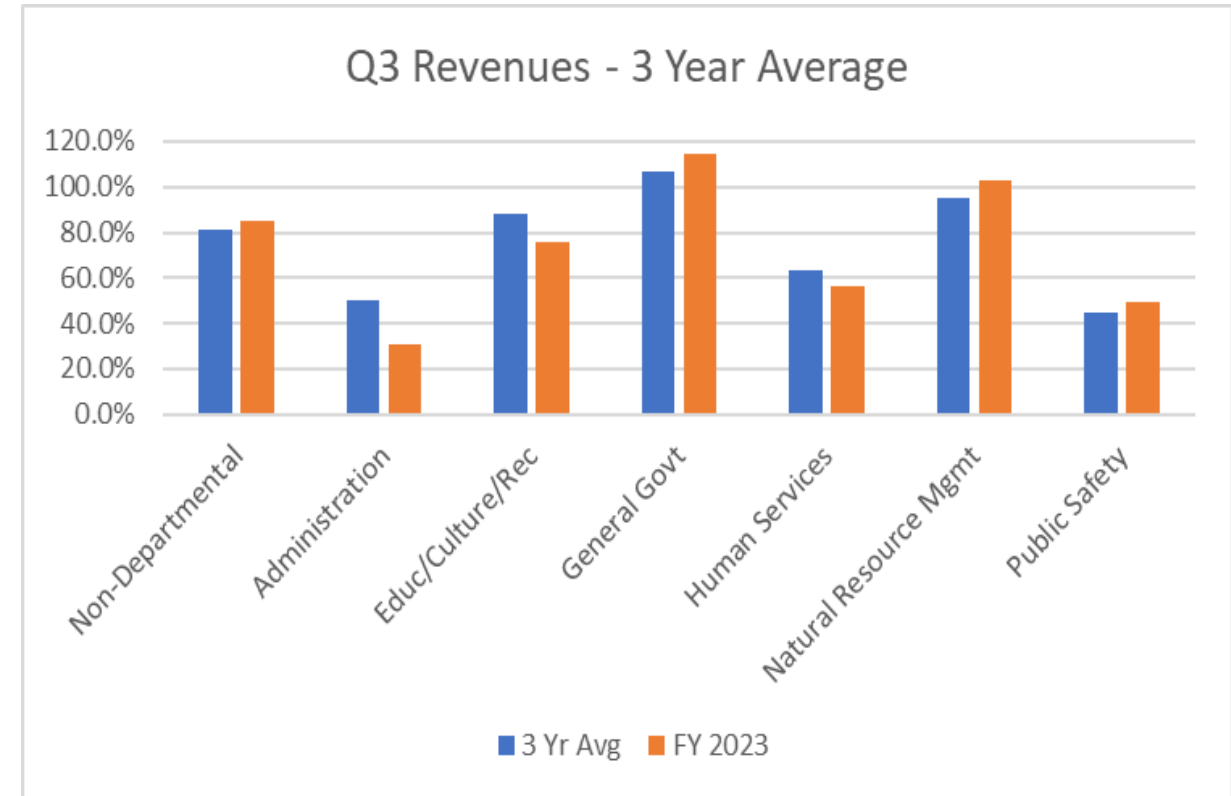
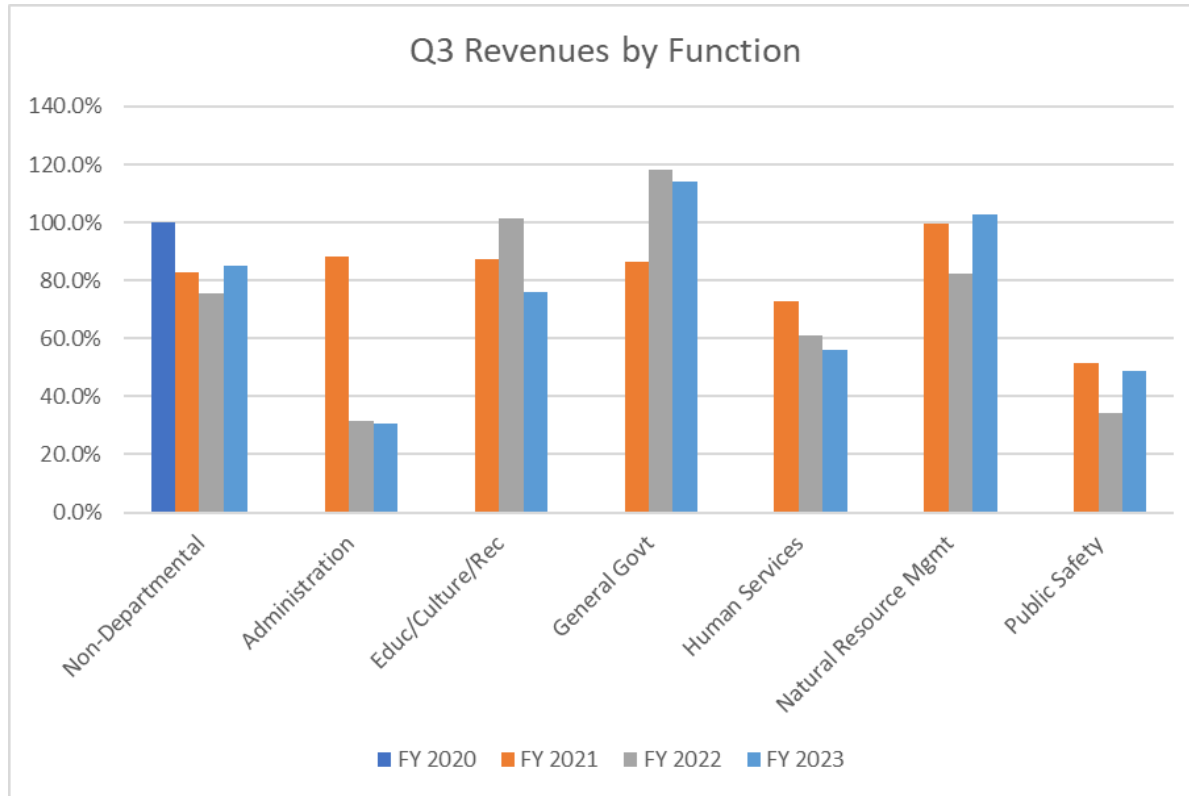
Q3 Revenues - 3 Year Average



Revenues by Function

Revenue	FY23 Revised Budget	Actual	YTD %
Non-Departmental	153,932,257	113,054,593	73.4%
Administration	981,355	470,545	47.9%
Educ/Culture/Rec	498,327	297,044	59.6%
General Govt	2,280,338	1,427,533	62.6%
Human Services	9,231,397	6,503,514	70.4%
Natural Resource Mgmt	3,006,124	2,504,819	83.3%
Public Safety	1,914,307	868,566	45.4%
TOTAL	171,844,105	125,126,614	72.8%

Revenues by Function



FY23 Revenue So Far (9 months)

Source	FY21	FY22	FY23	Growth
Register of Deeds Excise	\$963,695	\$1,351,104	\$956,710	-29%
Building Inspections	\$1,149,647	\$1,471,569	\$1,841,337	+25%
Watershed Protection	\$334,975	\$422,225	\$430,485	+2%
Environmental Health	\$292,282	\$386,180	\$310,458	-20%

FY23 Revenue So Far (9 months)

Source	FY21	FY22	FY23	Growth
Sales tax	\$9.2M	\$11.5M	\$12.9M	+12%
Property Tax	\$73.3M	\$84.3M	\$87.7M	+4%
Motor Vehicles	\$4.4M	\$4.5M	\$5.0M	+11%

A Note on Revenues

- Development Services continues to operate at a brisk pace in Chatham County!
- Register of Deeds excise tax revenues down significantly from last year (FY22 was a historic high)
- Inspections continues to operate at a rapid pace. Revenue through 9 months is up nearly 25% from the same time period last year.
- Environmental Health revenues down significantly from last year – driven primarily by less septic inspections
- The Ad Valorem revenue, which is our largest single source of revenue, is slightly behind last year but total collections are higher.
- We are on track to meet budget in the Ad Valorem revenue category.
- Motor Vehicle tax, another ad valorem revenue, is performing above last year in actual collections (+478k), but is slightly behind in total collection percent (-2%)

Sales Tax update

- Through 7 months, sales tax collection is at 69.9% of budget, slightly behind last year (71.1%)
 - Actual sales tax collections are approximately \$2.4M ahead of last year
- Locally collected sales tax is trending at 21% year-over-year growth
 - Statewide articles trending at 16% year-over-year growth
- Every collection month (thus far) in FY23 has exceeded the same month in FY22
- 3 of the 4 highest collection months in Chatham have occurred in FY23
 - December (highest), August (2nd highest) and October (4th highest)
- We are on pace to exceed budget by \$2M+ (across all articles*)

Article 46 Sales Tax

- Reminder – we budgeted \$2,500,000 in Article 46 sales tax funds in FY23
 - \$1 million was budgeted towards schools
 - Following the guidance that the Board gave staff in late FY21, the remaining \$1,500,000 was allocated evenly across the other 3 areas authorized for use
 - Affordable Housing
 - Agricultural Preservation & Enhancement
 - Parks & Recreation
- FY23 YTD (through 7 months) Collections: \$1,958,743
 - Approximately \$319,000 ahead of last year in total collections
- On pace to exceed budget by approximately \$600,000+
 - If current collection trends hold
 - Once budget exceeded, we will bring budget amendment back to BOC for approval

Questions?
