

Nicholas Keifer

From: Hackleman, Dustin <Dustin.Hackleman@sbdinc.com>
Sent: Friday, August 5, 2022 11:06 AM
To: Nicholas Keifer
Subject: [BULK] RE: STANLEY Security - Follow up

Importance: Low

Good morning Lt. Keifer! I tried to call, but got your voicemail. I thought I would just send you a quick email. I was a little optimistic in thinking I could get you a proposal by the end of this week. I am still trying to work with vendors in order to get pricing for your project. Unfortunately, I am going to need another week or so to get everything in line. I apologize for the short delay, but I want to be sure I get you a comprehensive proposal.

In the meantime, let me know if you have any questions.

Thanks, and have a great weekend!

Dustin Hackleman
Senior Sales Engineer

Stanley Convergent Security Solutions, Inc.
Corrections Division
11899 Exit 5 Parkway, Suite 100, Fishers, IN 46037
O: 833-928-0829 C: 317-919-3509 F: 317-578-4983
Service: 866-614-4175
dustin.hackleman@sbdinc.com | www.stanleysecuritysolutions.com/corrections



From: Nicholas Keifer <nicholas.keifer@chathamsheriff.com>
Sent: Friday, July 29, 2022 1:43 PM
To: Hackleman, Dustin <Dustin.Hackleman@sbdinc.com>
Subject: RE: STANLEY Security - Follow up

*****CAUTION: EXTERNAL MESSAGE*****

Is there any update on a rough estimate for a new system? MY finance is pushing for me to get quotes so we can see if we will get approved by commissioners to take on a project.

Lt. Nicholas Keifer
919-545-7824 Office
984-214-2709 Cell

627 Renaissance Drive
Pittsboro, NC 27312

From: Nicholas Keifer
Sent: Monday, July 25, 2022 12:34 PM
To: Hackleman, Dustin <Dustin.Hackleman@sbdinc.com>
Subject: RE: STANLEY Security - Follow up

Attached is our plans for cameras at our jail.

Lt. Nicholas Keifer
919-545-7824 Office
984-214-2709 Cell
627 Renaissance Drive
Pittsboro, NC 27312

From: Hackleman, Dustin <Dustin.Hackleman@sbdinc.com>
Sent: Friday, July 22, 2022 12:58 PM
To: Nicholas Keifer <nicholas.keifer@chathamsheriff.com>
Cc: Dax, Jon <Jon.Dax@sbdinc.com>
Subject: [BULK] RE: STANLEY Security - Follow up
Importance: Low

Lt. Keifer,
It was great speaking with you! As we discussed, if you could email me some "as-built" drawings of your existing systems, I can then take a look and begin to put together a budgetary estimate for you. I would be looking for floorplan drawings that depict locations of the controlled and monitored devices (doors, intercoms, cameras, proximity readers, lighting control, water control, phone control, control locations, etc.), and also drawings of the headend equipment racks to illustrate how the existing systems are terminated in your headend room(s). Pictures of the control rooms and headend rooms would be beneficial also, if you happen to have those.

Let me know if you have any questions in the meantime. Otherwise, I will await your email with some additional information. Looking forward to helping you through your budgetary process.

Thanks,

Dustin Hackleman
Senior Sales Engineer

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From: Dax, Jon <Jon.Dax@sbdinc.com>
Sent: Thursday, July 21, 2022 5:00 PM
To: Nicholas Keifer <nicholas.keifer@chathamsheriff.com>
Cc: Hackleman, Dustin <Dustin.Hackleman@sbdinc.com>
Subject: RE: STANLEY Security - Follow up

Good afternoon Lieutenant Keifer,

Thank you again for speaking to me regarding safety and security at the jail. Our Corrections Sales Engineer Dustin Hackleman on copy will be contacting you to review and assist further.

Thank you,

Jon Dax
Inside Sales Specialist – Mid Atlantic
Stanley Security Solutions
www.stanleysecuritysolutions.com

8350 Sunlight Drive
Fishers, IN 46037
Mobile Office: 317-764-6321
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STANLEY
Security

From: Nicholas Keifer <nicholas.keifer@chathamsheriff.com>
Sent: Wednesday, July 20, 2022 2:41 PM
To: Dax, Jon <Jon.Dax@sbdinc.com>
Subject: RE: STANLEY Security - Follow up

*****CAUTION: EXTERNAL MESSAGE*****

627 Renaissance Drive, Pittsboro, NC 27312
Detention Facility
Cell is 984-214-2709
Office is 919-545-7824
I work M-F 8-5.
Security cameras and controls for about 130 cameras and 130 doors.

Lt. Nicholas Keifer
919-545-7824 Office
984-214-2709 Cell
627 Renaissance Drive
Pittsboro, NC 27312

From: Dax, Jon <Jon.Dax@sbdinc.com>
Sent: Wednesday, July 20, 2022 1:22 PM
To: Nicholas Keifer <nicholas.keifer@chathamsheriff.com>
Subject: STANLEY Security - Follow up

Good afternoon Nicholas,

I recently attempted to contact you regarding your recent inquiry. Please give me a call at your convenience or if easier feel free to send me some of the below information and any additional pertinent details and I'll be happy to get the best local STANLEY Security Consultant in touch with you.

- Address of Property?
- Name of Business/Organization?
- Best Number to reach you?
- Best Day/Time for you to speak to local Security Consultant?
- STANLEY Security Solution of interest?

Thank you,

Jon Dax
Inside Sales Specialist – Mid Atlantic
Stanley Security Solutions
www.stanleysecuritysolutions.com

8350 Sunlight Drive
Fishers, IN 46037
Mobile Office: 317-764-6321
E: jon.dax@sbdinc.com

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