

Economic Development

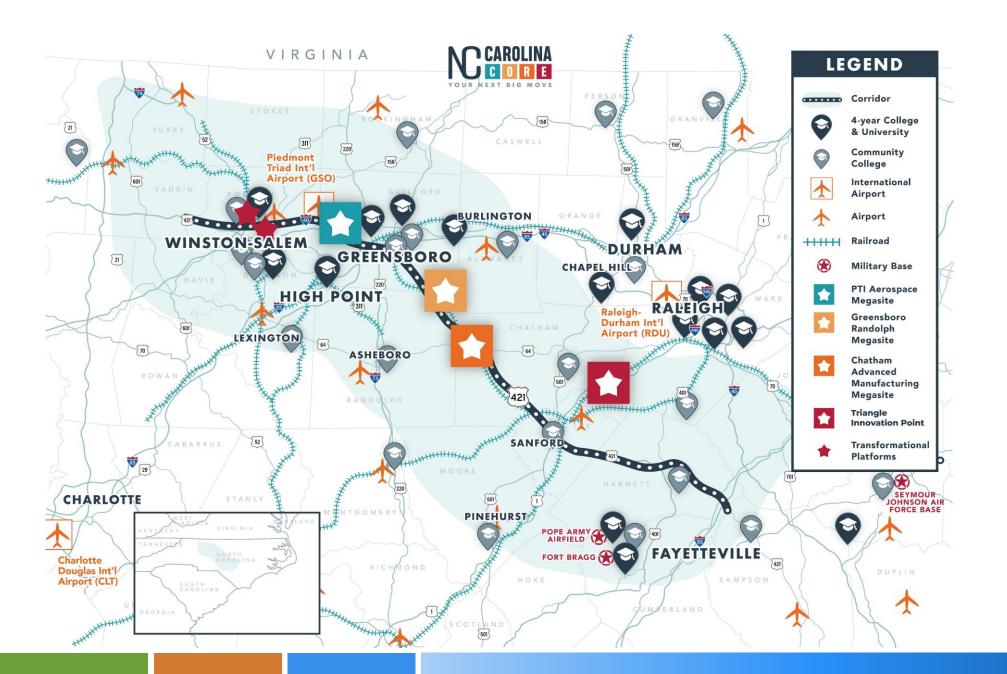
CHATHAM COUNTY, NORTH CAROLINA

Chatham EDC Office Priorities



- We market Chatham County to companies across the US and the world
- We recruit targeted industries to the county
- We assist existing industries with issues related to growth and development







Benefits of a Strong ED Program



- Many citizens benefit directly from new and expanding industry
- Everyone in Chatham County benefits indirectly from these activities
- Potential lower tax burden on residents
- Job opportunities
- Business opportunities

Cost of Community Services



- Chatham County currently has a heavy dependence on residential tax base
- New residential is an important and necessary part of community growth, but research shows that on average this growth does not pay for itself

NCSU Dr. Mitch Renkow



- Dr. Renkow's studies across NC for the past 20 years show a consistent trend
- His 2019 study in Moore County- Residential provided
 75 cents for each \$1 of County services
- Commercial/Industrial provided \$2.45 for each \$1 of publicly provided services they received
- This dramatic difference illustrates the value of economic development

Strategic Plan



- One of the top priorities in the 2020 CEDC Strategic Plan was to help decrease the dependence on residential tax base
- Thanks to the long-time support and partnership between the CECD and Chatham County, 2022 was a record setting year for new jobs and investment

Comprehensive Plan Progress

Policy 3- complete!

Strategy 3.3- ongoing

Strategy 3.5- ongoing

ED Policy 3

Continue to develop and promote the Chatham-Siler City Advanced Manufacturing (CAM) Site and the Moncure megasites to ensure future job creation in the County.

Strategy 3.3

Encourage businesses in megasites to utilize low-waste production methods, implement water conservation measures, and minimize emissions.

Strategy 3.5

Conduct small area plans and/or develop design principles and standards to give guidance to developers of sites within and at the edges of the megasites.

 Such guidance should inform decisions about relationships between buildings (orientation, placement, scale); architecture (building materials, fenestration); transportation network (vehicular, bike, pedestrian, and transit facilities – placement, capacity, materials, furnishings, etc.); streetscape; public and publicly-accessible spaces and amenities.

Comprehensive Plan Progress



 Policy 4- underway, with a full-time dedicated employee hired April 2023

Strategy 4.1- ongoing

Strategy 4.4- ongoing, see Gaines
 Oil and Arauco for example

ED Policy 4

Support existing businesses, including small and mediumsized firms.

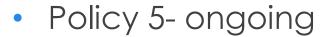
► Strategy 4.1

Support Chatham EDC and the community college in carrying out an expanded business visitation program, engaging an increasing number of medium-sized and smaller businesses.

Strategy 4.4

Permit existing commercial and industrial uses that are appropriately zoned to continue to operate, and allow for reasonable expansion, contingent upon meeting environmental and transportation requirements.

Comprehensive Plan Progress



Strategy 5.1- ongoing

Strategy 5.2- complete!



Strengthen Chatham EDC's capacity to carry out business retention, recruitment, workforce development, and data gathering and dissemination activities.

► Strategy 5.1

Support and enhance the EDC's ability to market Chatham County and recruit businesses, and determine if funding or staffing adjustments are needed.

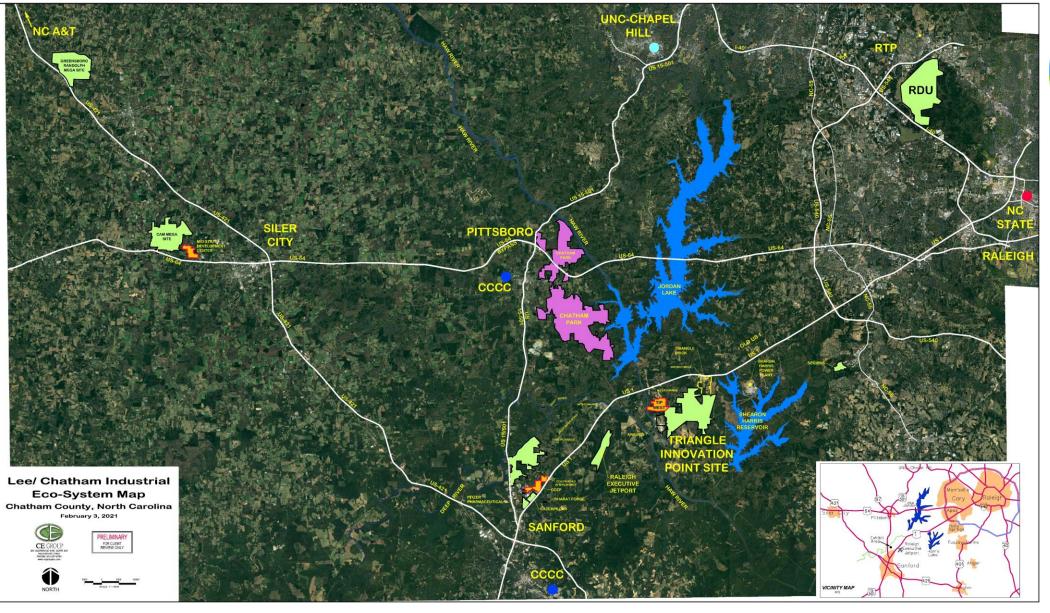
- Target existing businesses in the Research Triangle and Piedmont Triad regions. Funding and/or dedicated staff time may be needed to increase involvement in Triangle and Triad business groups and market Chatham to existing businesses.
- Promote appropriate targeted industries and commercial uses at Megasites and Employment
 Centers. To increase job opportunities and tax base throughout the County, suitable industry targets should be matched with the most appropriate locations and sites. Industry targets should reflect the priorities of Chatham EDC, Research Triangle Regional Partnership, Piedmont Triad Partnership, and the Economic Development Partnership of North Carolina.



► Strategy 5.2

Develop more complete databases and distribute current information on commercial properties and land.

 There is no complete inventory or database of all commercial/industrial buildings and land in the County, and thus no reliable vacancy rates or complete listing of available properties. Because Chatham is a small and fragmented commercial real estate market, the EDC should strive to be THE source of property information. A project/partnership between the municipalities, county planning department and tax office will be needed. Once a database is completed, staff could update and publish data and space availability semi-annually.





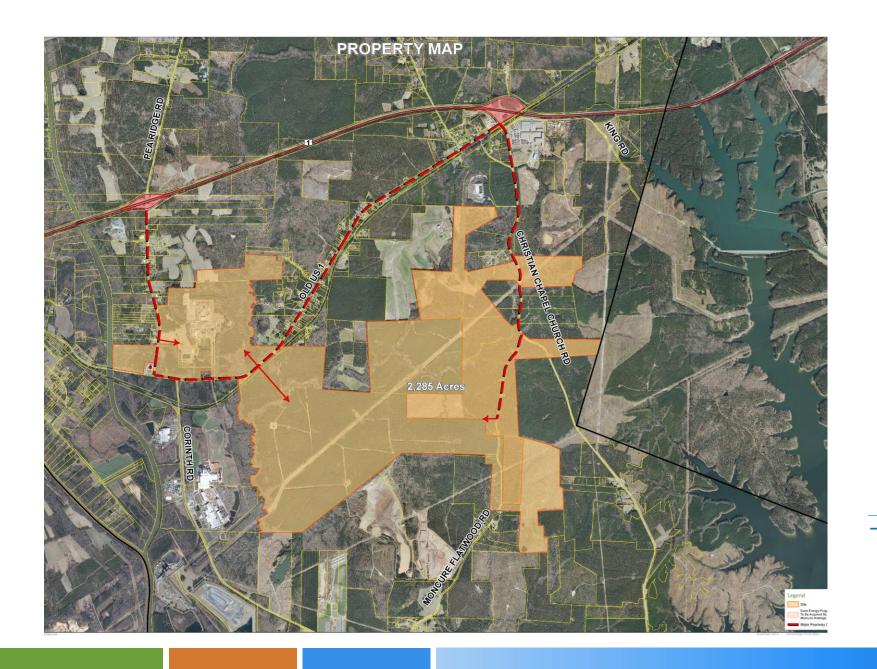




Triangle Innovation Point









• TIP East: 2,200+ Acres

• TIP West: 300+ Acres



Triangle Innovation Point

Triangle Innovation Point





Triangle Innovation Point





VinFast

- \$4B Investment
- 7,500 Jobs
- Triangle Innovation Point Site

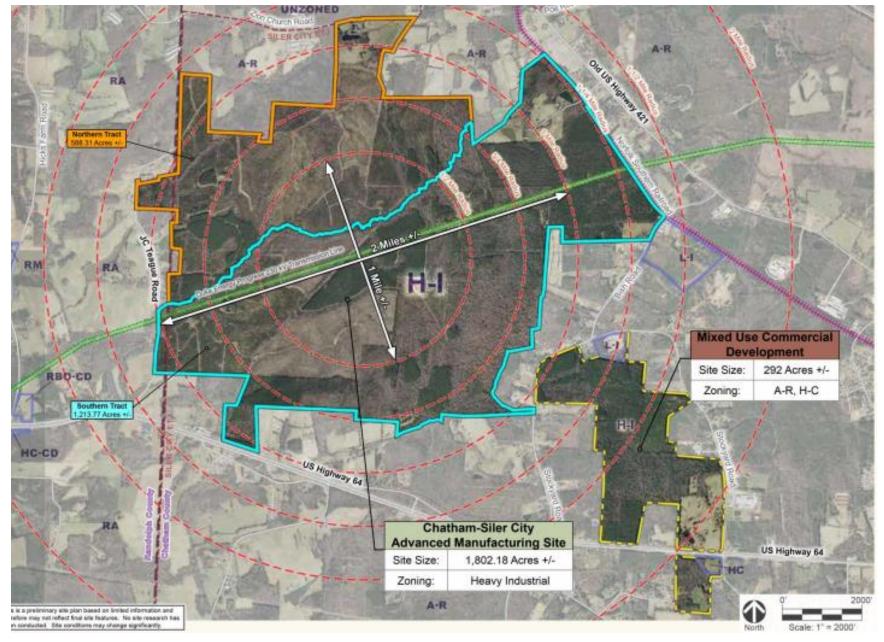














- CAM: 1,802 Acres
- MidState Development Center: 292 acres

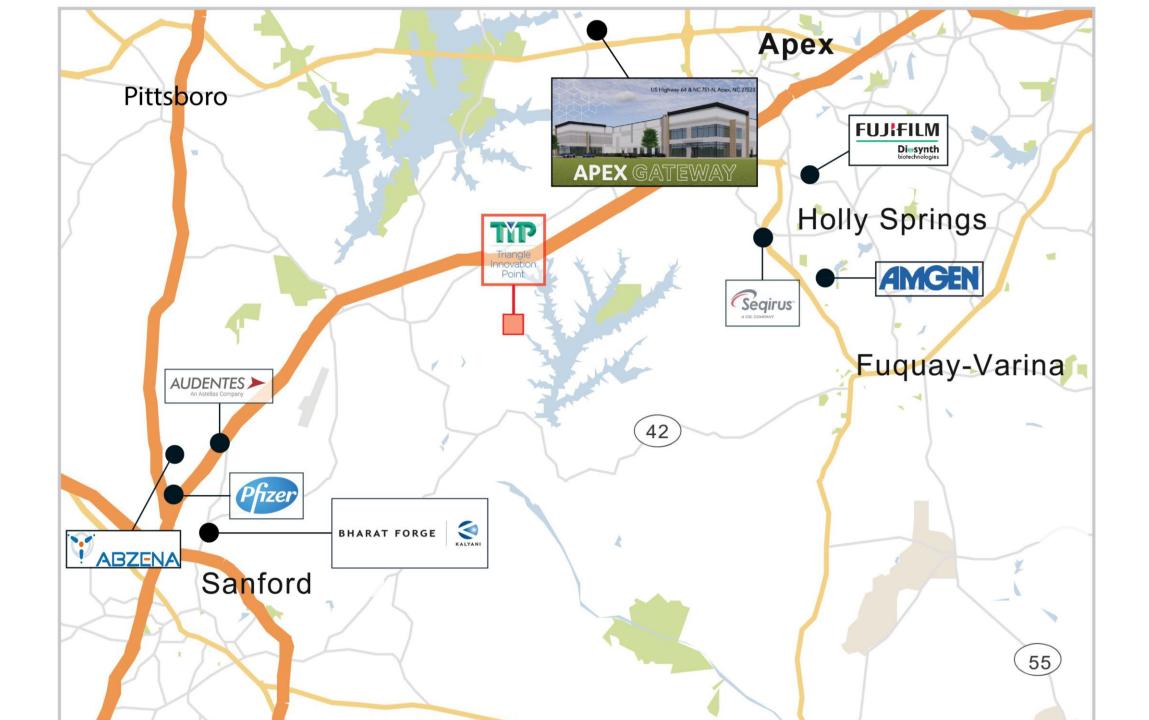


Welcoming Wolfspeed



- 1,800 jobs
- \$5 billion investment
- 400 acres at the Chatham-Siler City Manufacturing Site





Chatham County: Best Kept Secret of North Carolina











MOSAIC



CHATHAM PARK

Growth

- 3rd fastest-growing county
- 2021 estimated
 Chatham County
 population of 74,500+
 Chatham Advance
 Manufa
 Site; Mic
- By 2034, Chatham Park will include a total of 7,177 housing units

Job Creation

- Triangle Innovation Point; TIP West
- Chatham-Siler City Advanced Manufacturing (CAM) Site; Mid State Development Center
- Central Carolina Enterprise Park

Education

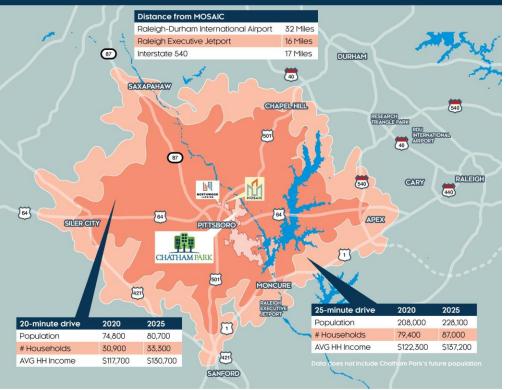
- Award-winning K-14 system
- Chatham County Promise: two tuition-free years at Central Carolina Community College
- New CCCC
 Chatham Health
 Sciences Center

Residential

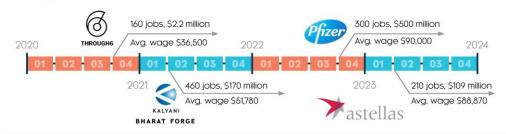
· Briar Chapel:

- best-selling residential community in Triangle from 2016 to 2018
- The Sanctuary at Powell Place: first Class A, market-rate apartments built in Chatham County since 1996

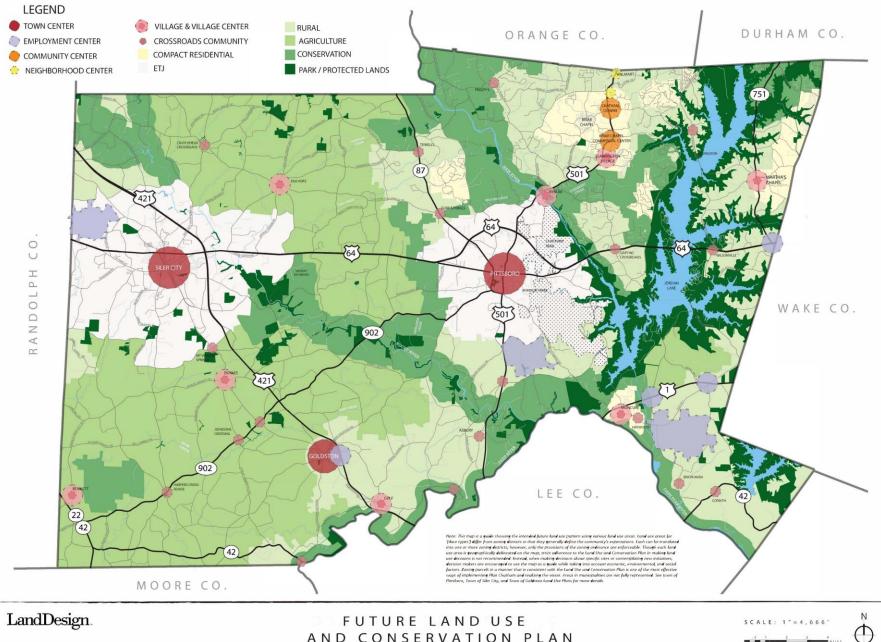
Why Chatham Park? Population, Accessibility & Job Creation



Regional Job Creation







AND CONSERVATION PLAN



\$9B/9K/22



