



44 Commerce Way
 Hackensack, NJ 07601
 p. 201-457-3311
www.easterndatacomm.com

Quotation

Quote #	31453
Terms	NET 30
Contact	Kevin Smith kevin.smith@chathamcountync.gov (919)542-8245
Quote Date	5/4/2026
Expires	6/30/2026

Sales Rep: BreAnn Verreen
bverreen@easterndatacomm.com
 p. 919-230-1218

Customer
 Chatham County Government (NC)
 Kevin Smith
 158 West Street
 accounts.payable@chathamnc.org
 Pittsboro, NC 27312
 UNITED STATES
 (919)542-8245
kevin.smith@chathamcountync.gov

Bill To
 Chatham County Government (NC)
 Accounts Payable
 158 West Street
 accounts.payable@chathamnc.org
 Pittsboro, NC 27312
 UNITED STATES
 (919)542-8245

Ship To
 Chatham County Government
 12 East Street
 Pittsboro, NC 27513
 UNITED STATES

Description	Customer PO	Contract	Ship Via
Sophos MDR - OMNIA		OMNIA R250307 - TDS	UPS Ground

Item	Mfg	Part #	Qty	Description	Price	Extended Price
1				QUOTE EXPIRES JUNE 30TH, 2026/ End of Quarter Incentives		
2				MDR for 1 year (includes endpoint protection agent):		
3	Sophos Plc	MDRE0U12AGNGAA	750	[User count] Sophos MDR Essentials - User - 500-999 users - 12 MOS - GOV	\$49.40	\$37,050.00
4	Sophos Plc	MDRS0S12BGNGAA	100	[Server count] Sophos MDR Essentials - Server - 100-999 servers - 12 MOS - GOV	\$79.46	\$7,946.00
5	Sophos Plc	MDRDSU12AGNGAA	850	[1 year retention] Sophos Central Data Storage - Subscription License - 1 User, 1 Server - 1 Year - Price Level 500-999 License - Government, Volume	\$5.59	\$4,751.50
6				NDR for 1 year		
7	Sophos Plc	MDRNDU12AGNGAA	850	Central Network Detection and Response - 500-999 users and servers - 12 MOS - GOV	\$17.69	\$15,036.50
8				One Time Fees/ Onboarding:		
9	Sophos Plc	PRPE0A00ZZPCAA	1	Professional Services - MDR Guided Onboarding *DISCOUNTED*	\$6,437.50	\$6,437.50
10				SUBTOTAL		\$71,221.50
11				Optional add-on: Vulnerability scanning (Managed Risk) for 1 year		
12	Sophos Plc	MRASMU12AGNGAA	850	Central Managed Risk - 500-999 users and servers - 12 MOS - GOV	\$19.90	\$16,915.00
13				SUBTOTAL		\$16,915.00
14				Incident Management Retainer Services (16 service units total):		
15	Sophos	IMR	1	Incident Management Retainer: Base [10 units]	\$23,760.00	\$23,760.00
16	Sophos	IMR - Add-on	6	Taegis Incident Management Retainer: Base	\$1,728.00	\$10,368.00
17				SUBTOTAL		\$34,128.00

Sub Total:	\$122,264.50
Shipping and Handling:	\$0.00
Tax Rate: (0.070000)	\$8,558.53
Total	\$130,823.03

To our Customers: Please note that our quoted prices are based on current market conditions. If federally imposed tariffs or other regulatory changes impact costs, pricing may be subject to adjustment. We will notify you promptly of any changes.

Various factors contributing to disruptions in the global supply chain may result in our inability to fulfill "ship complete" orders. Please contact us for available order and delivery options. We appreciate your patience and understanding during these challenging circumstances. Delays in electronic device deliveries are possible. Estimated delivery dates will be updated as provided by our OEM or distribution partners.

Please check your shipment for any issues with quantity, damage or other discrepancies within 24 hours.

Please contact the Sales Rep listed above with any problems or concerns.

All applicable sales tax will be assessed at the time of invoicing.

** NOTE: Orders may require an Assignment of Proceeds from the Purchaser. **

ACH Info: Routing: 113008465 Account: 1312063348 Wood Forest Bank

All payments to Eastern DataComm, LLC must be in US Dollars

TEIN: 22-2918081

Please Note: Due to Mfr Policies, we cannot accept returns on Hardware/Software. Invoices bear interest at 1.5% per month commencing upon date payment is due.

ALL CISCO, APPLE CTO, KNOWBE4, AND JUNIPER/MIST ORDERS ARE NON-CANCELLABLE AND NON-RETURNABLE.

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