

FY24 2nd Quarter Budget Update

Background

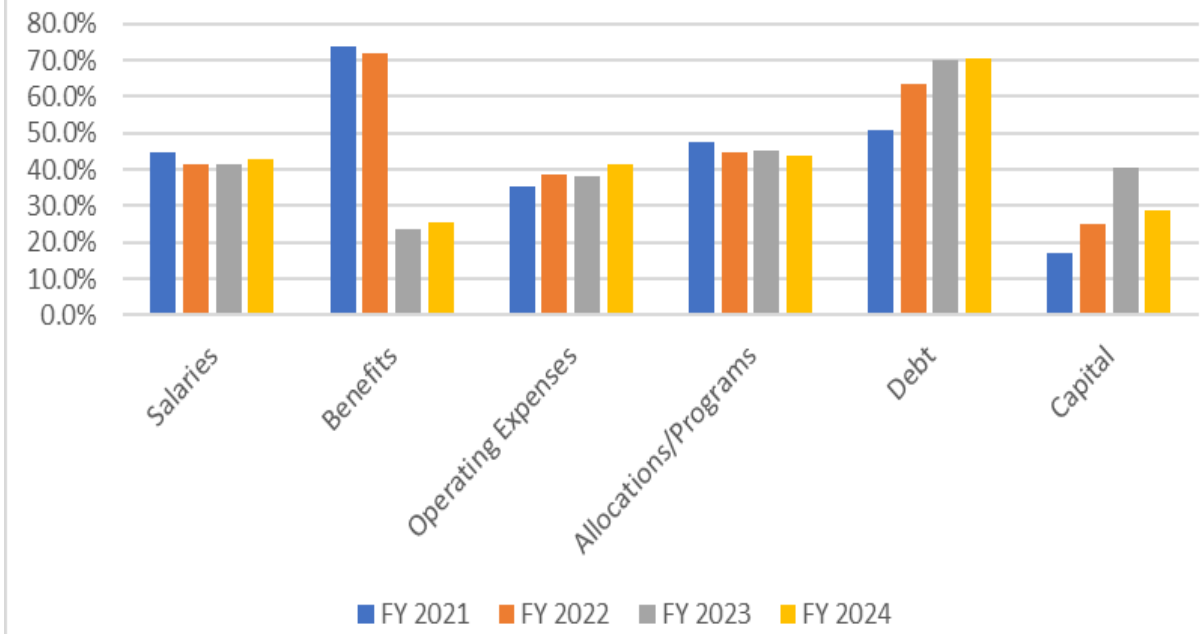
- Includes revenues and expenditures for the first 3 months of the fiscal year (July – December)
- Is a high-level overview – not a line-item level review
- Does not include:
 - Interest Revenue
 - Transfers In or Out
 - Appropriated Fund Balance
- There is no sales tax revenue in the first quarter due to the lag between collection by the State and distribution to counties.
- Compares Revenue/Expenses by category and budget function
- Compares 2nd quarter current year to 2nd quarter for each of last 3 fiscal years and an average of those years.

Expenditures by Category

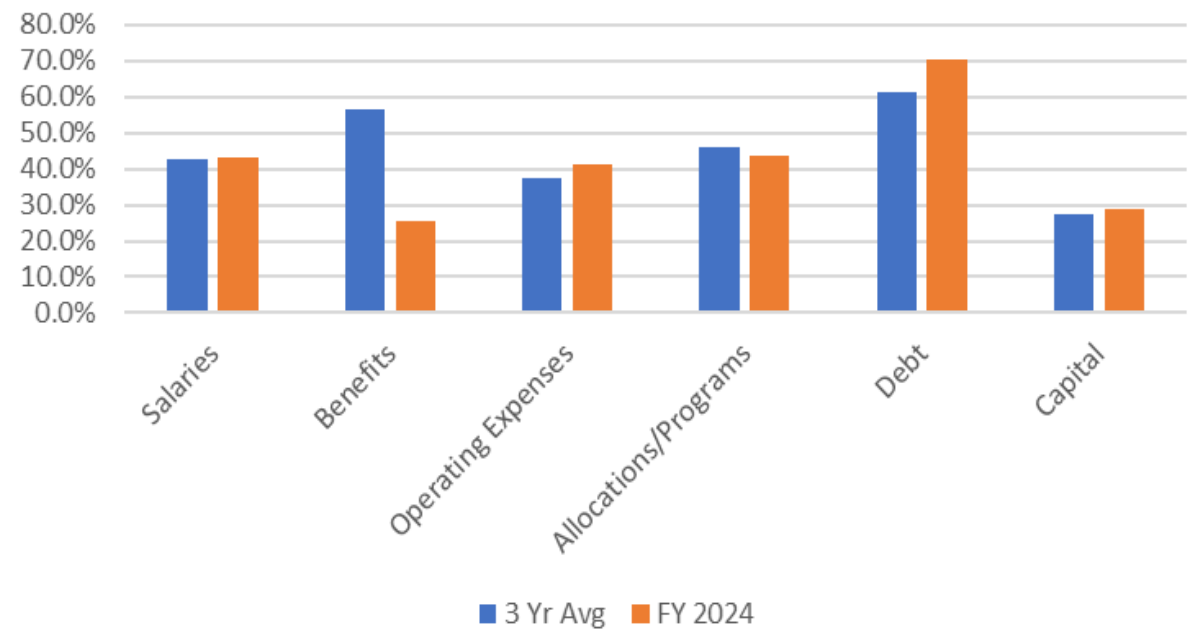
Expense	FY24 Revised Budget	Actual	YTD %
Salaries	39,181,490	16,888,154	43.1%
Benefits	17,865,009	4,549,043	25.5%
Operating Expenses	21,551,209	8,980,944	41.7%
Allocations/Programs	62,888,270	27,457,770	43.7%
Debt	24,351,816	17,127,380	70.3%
Capital	2,065,379	599,976	29.0%
Transfers Out	22,024,349	0	0.0%
TOTAL	189,927,522	75,603,268	39.8%

Expenditures by Category

Q2 Expenses by Category



Q2 Expenses - 3 Year Average

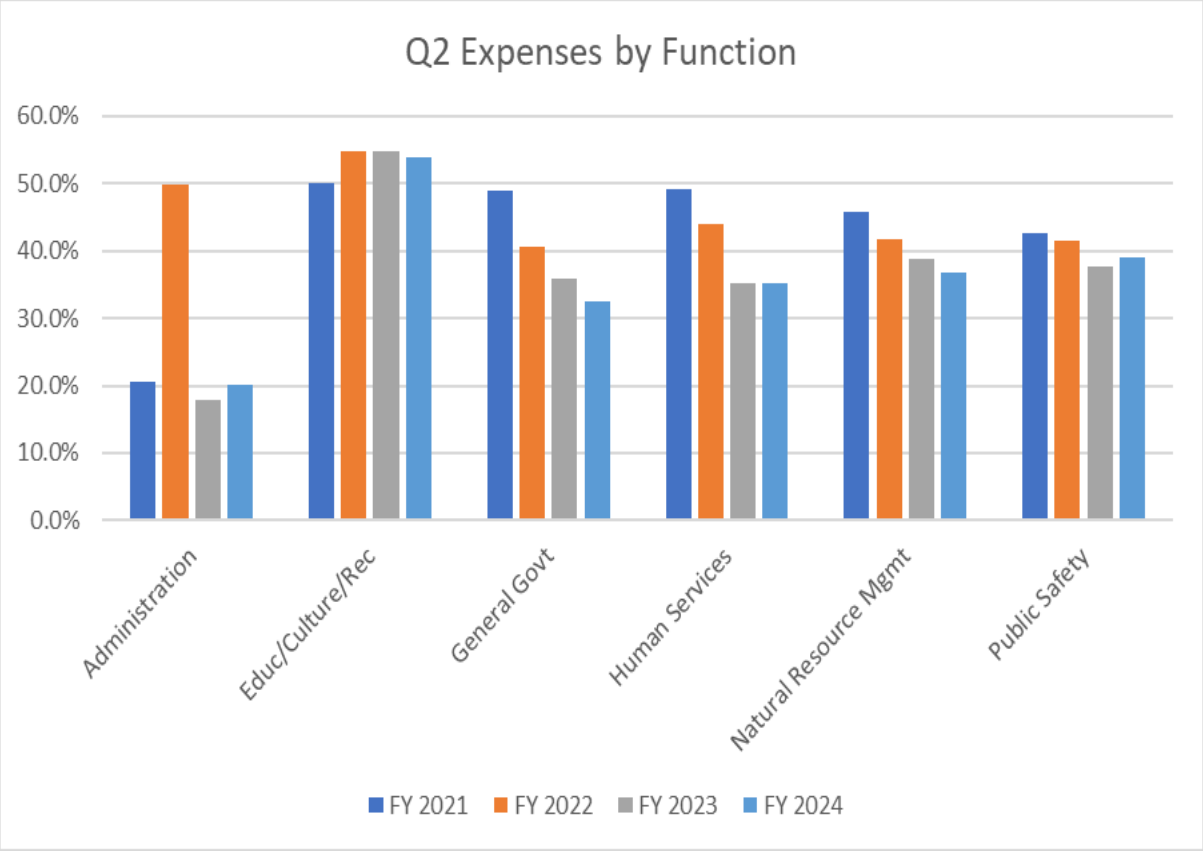


Expenditures by Function

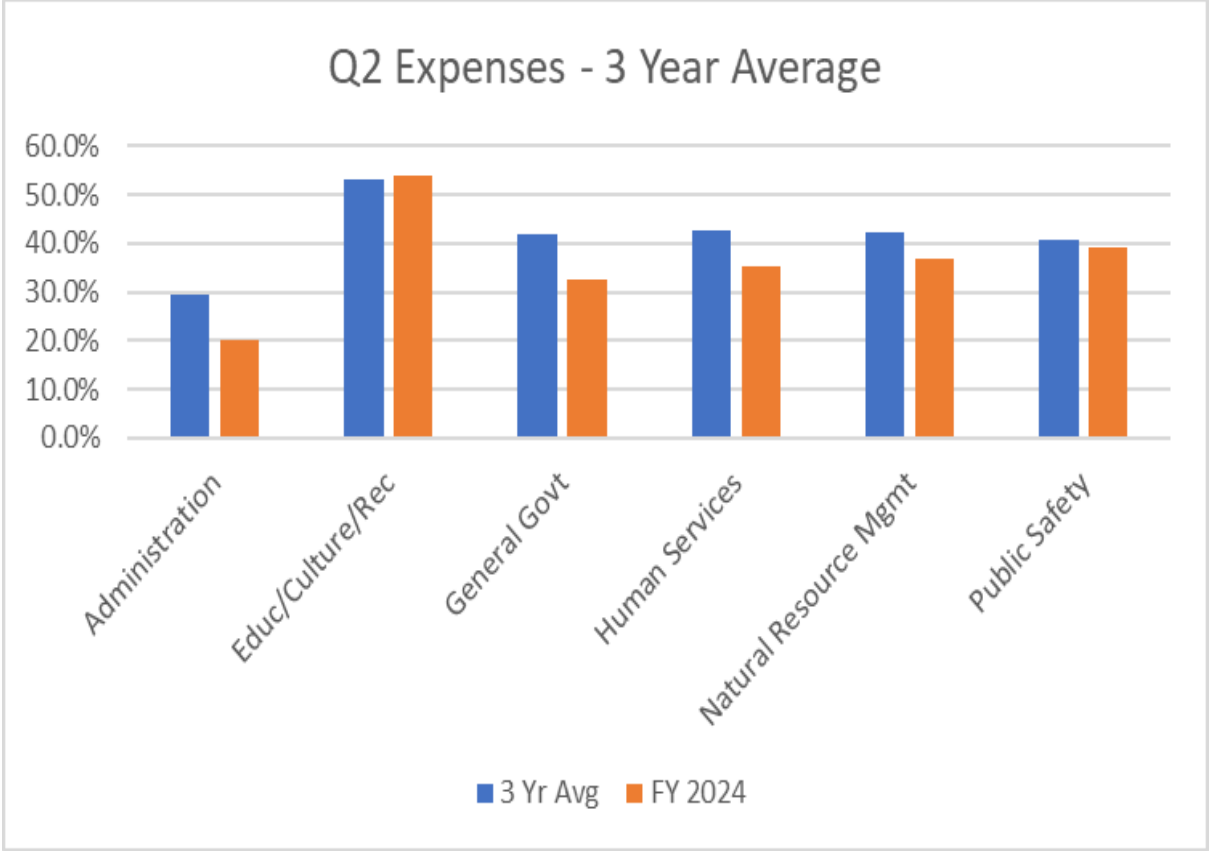
Expense	FY24 Revised Budget	Actual	YTD %
Administration	40,316,465	8,096,532	20.1%
Educ/Culture/Rec	71,841,574	38,717,596	53.9%
General Govt	5,359,108	1,744,356	32.5%
Human Services	27,668,277	9,715,948	35.1%
Natural Resource Mgmt	7,628,835	2,809,311	36.8%
Public Safety	37,113,263	14,519,525	39.1%
TOTAL	189,927,522	75,603,268	39.8%

Expenditures by Function

Q2 Expenses by Function



Q2 Expenses - 3 Year Average

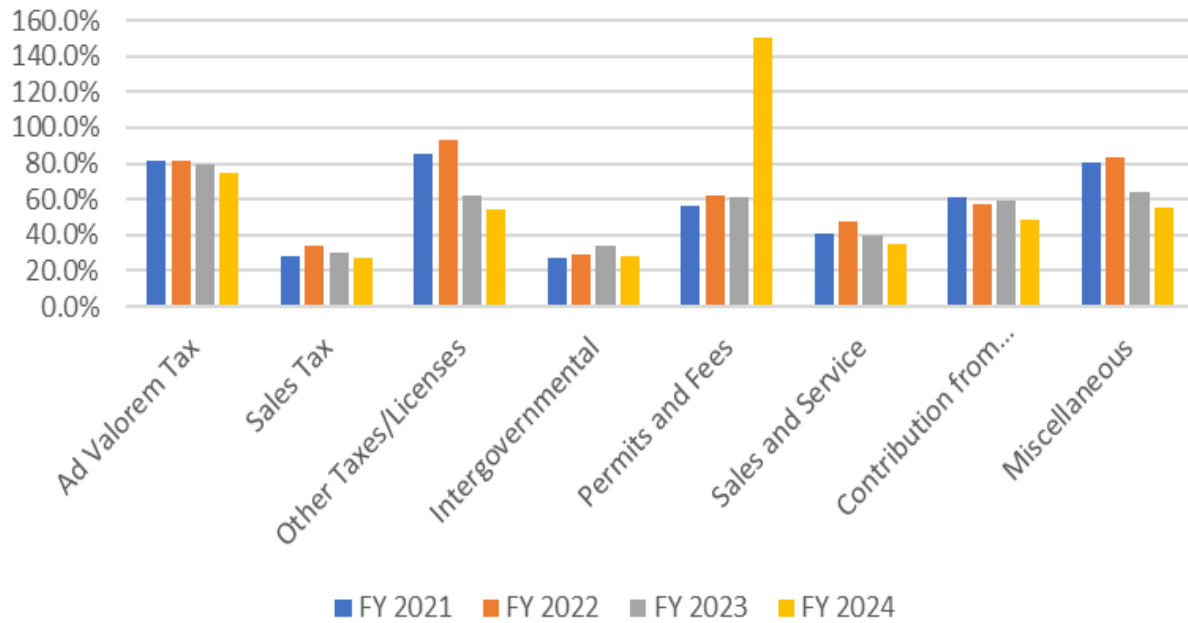


Revenues by Category

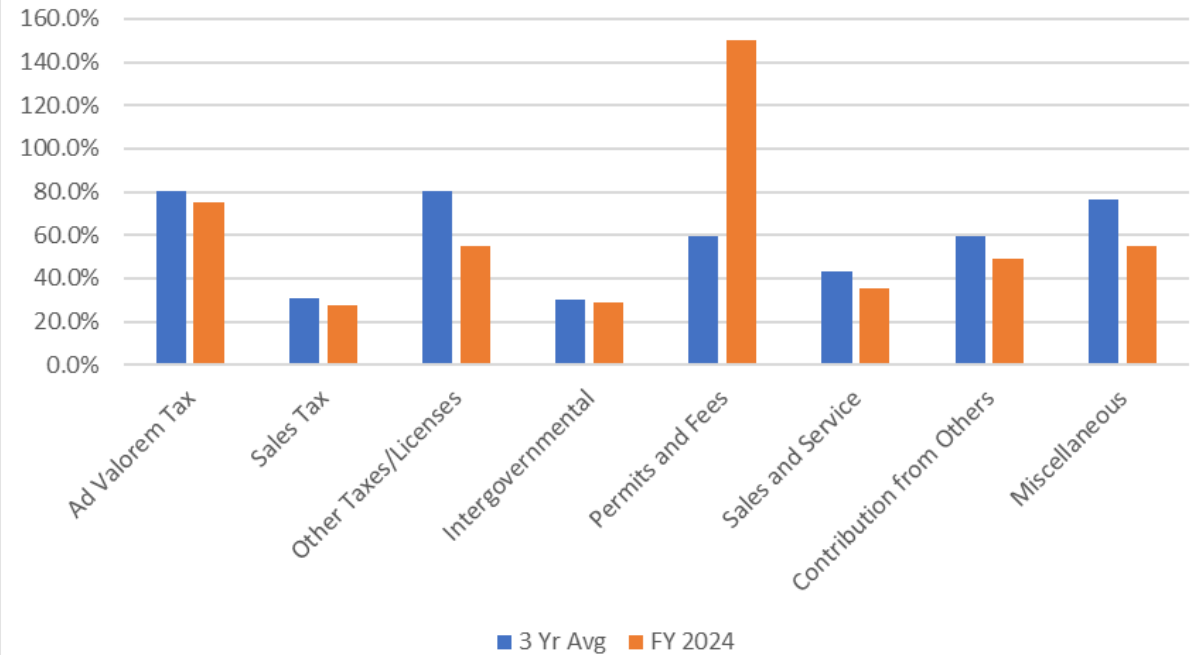
Revenue	FY24 Revised Budget	Actual	YTD %
Ad Valorem Tax	102,106,792	76,387,688	74.8%
Sales Tax	28,416,672	7,749,398	27.3%
Other Taxes/Licenses	1,420,324	776,837	54.7%
Intergovernmental	15,318,202	4,374,722	28.6%
Permits and Fees	3,639,832	5,467,347	150.2%
Sales and Service	2,990,959	1,049,198	35.1%
Interest	205,805	0	0.0%
Contribution from Others	964,953	471,052	48.8%
Miscellaneous	360,000	232,317	64.5%
Transfers In	21216210	0	0.0%
Appropriated Fund Balance	13,287,773	0	0.0%
TOTAL	189,927,522	96,508,560	50.8%

Revenues by Category

Q2 Revenue by Category



Q2 Revenues - 3 Year Average

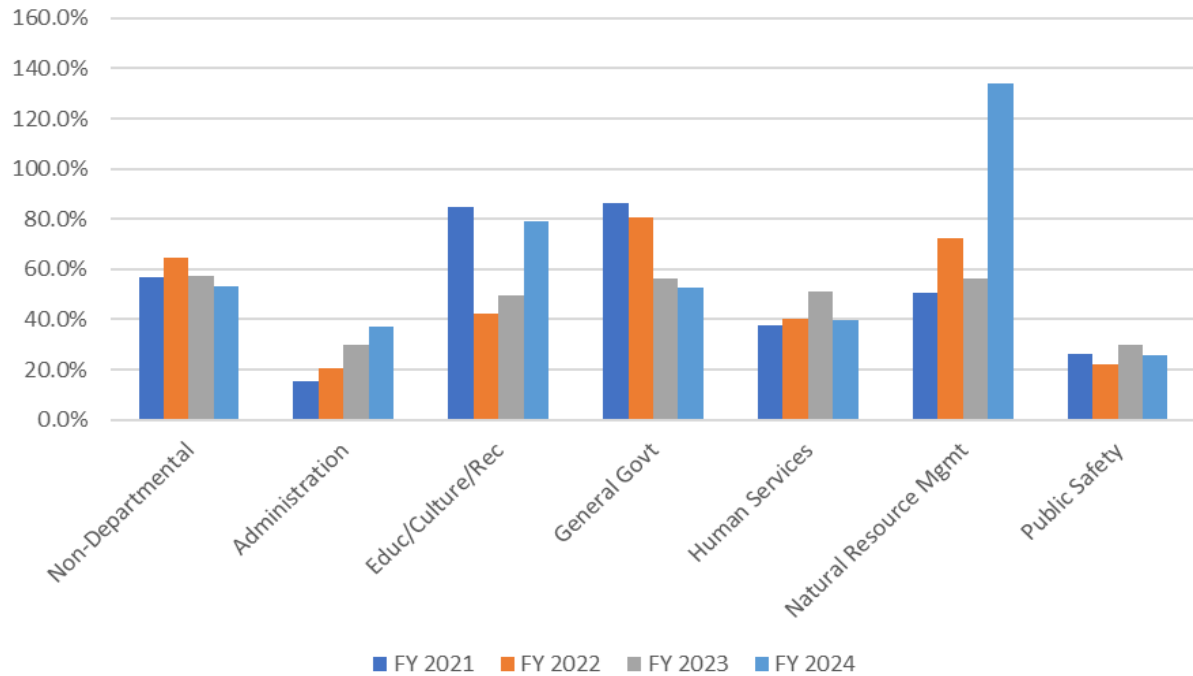


Revenues by Function

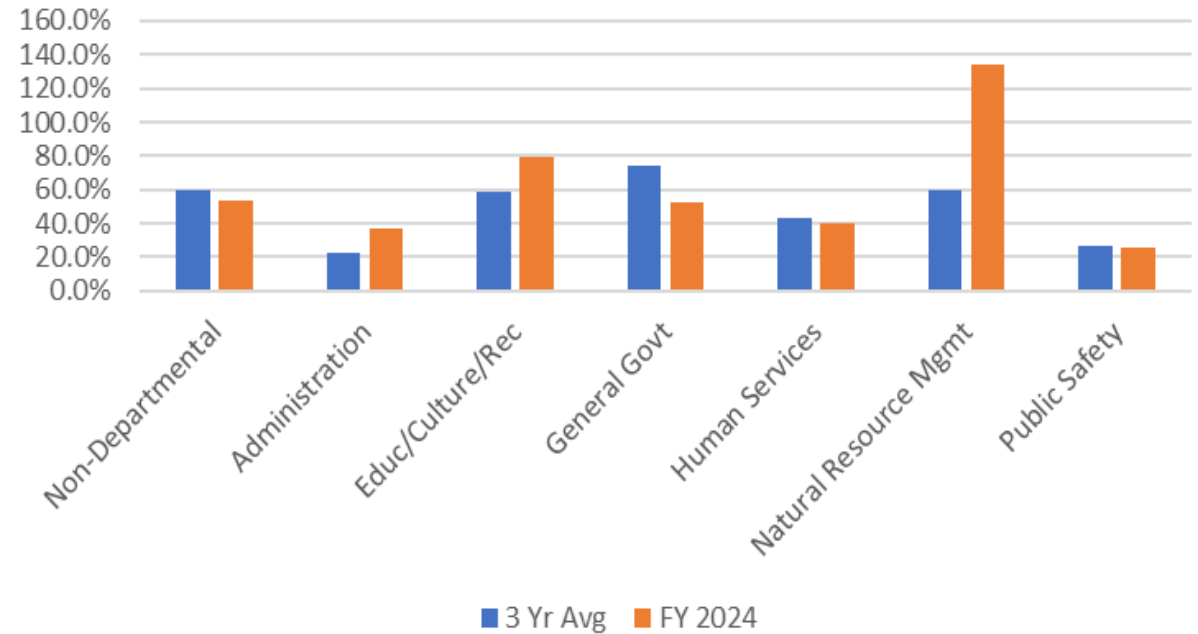
Revenue	FY24 Revised Budget	Actual	YTD %
Non-Departmental	170,308,540	84,465,028	49.6%
Administration	980,077	364,539	37.2%
Educ/Culture/Rec	478,256	377,522	78.9%
General Govt	1,893,523	995,795	52.6%
Human Services	10,167,057	4,057,209	39.9%
Natural Resource Mgmt	4,319,060	5,791,438	134.1%
Public Safety	1,781,009	457,029	25.7%
TOTAL	189,927,522	96,508,560	50.8%

Revenues by Function

Q2 Revenues by Function



Q2 Revenues - 3 Year Average



FY24 Revenue So Far (6 months)

Source	FY22	FY23	FY24	Growth
Register of Deeds Excise	\$957,574	\$919,049	\$663,385	-27.8%
Building Inspections	\$939,105	\$1,201,573	\$5,239,540	+336.1%
Watershed Protection	\$296,325	\$331,060	\$211,900	-36.0%
Environmental Health	\$266,935	\$199,528	\$182,894	-8.3%

FY24 Revenue So Far (6 months)

Source	FY22	FY23	FY24	Growth
Locally collected Sales tax	\$5.0M	\$5.9M	\$6.5M	+11.0%
Property Tax	\$68.9M	\$71.2M	\$72.1M	+1.4%
Motor Vehicles	\$3.0M	\$3.2M	\$3.6M	+14.2%

A Note on Revenues

- Development Services continues to operate at a brisk pace in Chatham County – driven largely by Inspections fees
- Register of Deeds excise tax revenues down from last year (FY22 was a historic high, FY23 was very strong)
- Inspections continues to operate at a rapid pace. FY24 is already the highest revenue year ever.
- Environmental Health revenues down from last year – driven primarily by less septic inspections
- The Ad Valorem revenue, which is our largest single source of revenue, is slightly ahead last year in both collection percentage and total collections
- We are on track to meet, or slightly exceed, budget in the Ad Valorem revenue category.
- Motor Vehicle tax, another ad valorem revenue, is performing above last year in actual collections (+450k), and is significantly ahead in total collection percent (+14%)

Sales Tax update

- Through 6 months, sales tax collection is at 55.9% of budget, slightly ahead of last year (60.6%)
 - Actual sales tax collections are approximately \$1.2M ahead of last year
- Locally collected sales tax is trending at 11% year-over-year growth
 - Statewide articles trending at 3-4% year-over-year growth
- Every collection month (thus far) in FY24 has exceeded the same month in FY23
- 4 of the 5 highest collection months in Chatham have occurred in FY24
 - The 3rd highest occurred in FY23
- We are on pace to exceed budget by approximately \$1.5M (across all articles*)

Article 46 Sales Tax

- Reminder – we budgeted \$3,200,000 in Article 46 sales tax funds in FY24
 - \$2 million was budgeted towards schools
 - Following the guidance that the Board gave staff in late FY21 (and amended during the FY24 budget process), the remaining \$1,200,000 was allocated evenly across the other 3 areas authorized for use
 - Affordable Housing
 - Agricultural Preservation & Enhancement
 - Parks & Recreation
- FY24 YTD (through 6 months) Collections: \$1,935,437
 - Approximately \$200k ahead of last year in total collections
- On pace to exceed budget by approximately \$650k
 - If current collection trends hold
 - Once budget exceeded, we will bring budget amendment back to BOC for approval

Questions?
