



Asheville Ford Lincoln
611 Brevard Rd., Asheville, North Carolina, 288062201
Office: 828-253-2731 Fax: 828-258-6012

Customer Proposal

Prepared for:

Tim White
Chatham County Sheriff

Prepared by:

Jeffrey Williams
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Date: 09/22/2016

Vehicle: 2017 Utility Police Interceptor Base
AWD





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Selected Options

Code	Description
Base Vehicle	
K8A	Base Vehicle Price (K8A)
Packages	
500A	Order Code 500A <i>Includes:</i> - Engine: 3.7L V6 Ti-VCT FFV - Transmission: 6-Speed Automatic - 3.65 Axle Ratio - GVWR: 6,300 lbs - Tires: P245/55R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i> - Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i> - Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>
Powertrain	
99R	Engine: 3.7L V6 Ti-VCT FFV
44C	Transmission: 6-Speed Automatic
STDAX	3.65 Axle Ratio
STDGV	GVWR: 6,300 lbs
Wheels & Tires	
STDTR	Tires: P245/55R18 AS BSW
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>
65L	Wheel Covers (18" Full Face Wheel Cover)
Seats & Seat Trim	
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>
Other Options	
113WB	113" Wheelbase
PAINT	Monotone Paint Application
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Selected Options (cont'd)

Code	Description
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>
51R	Driver Only LED Spot Lamp (Unity)
595	Remote Keyless Entry Key Fob w/o Key Pad <i>Does not include PATS.</i>
Interior Colors	
9W_01	Charcoal Black
Primary Colors	
YZ_02	Oxford White
Upfit Options	
Tremco	Tremco Anti-Theft

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2017 Utility Police Interceptor, Sport Utility
 AWD Base(K8A)

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	\$33,344.00
<i>Pre-Tax Adjustments</i>	
Description	
DEALER DISCOUNT	-\$2,730.41
Fleet Concession	-\$3,787.00
Total	\$26,826.59

Customer Signature _____

Acceptance Date _____

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Prepared for: **Tim White, Chatham County Sheriff**
 By: **Jeffrey Williams** Date: **09/22/2016** | Price Level: 725 Quote ID: 0920201604



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2017 Utility Police Interceptor, Sport Utility
 AWD Base(K8A)

Pricing - Multiple Vehicles (4)

	MSRP
<i>Vehicle Pricing</i>	\$133,376.00
<i>Pre-Tax Adjustments</i>	
Description	
DEALER DISCOUNT	-\$10,921.64
Fleet Concession	-\$15,148.00
Total	\$107,306.36

Customer Signature

Acceptance Date

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Major Equipment

(Based on selected options, shown at right)

3.7L V-6 DOHC w/SMPI 304hp	Exterior:Oxford White
6 speed automatic w/OD	Interior:Charcoal Black
* 4-wheel ABS	* Brake assistance
* Traction control	* P 245/55R18 BSW AS W-rated tires
* Advance Trac w/Roll Stability Control	* Air conditioning
* Tinted glass	* AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder
* LED brakelights	* Rear child safety locks
* Dual power remote mirrors	* Variable intermittent speed-sensitive wipers wipers
* 18 x 8 steel wheels	* Dual front airbags
* Driver and front passenger seat mounted side airbags	* Airbag occupancy sensor
* Rear window defroster	* Tachometer
* Message Center	* Underseat ducts
* Reclining front bucket seats	* 60-40 folding rear split-bench
* Audio control on steering wheel	* Axle to end of frame: 46.5"

Fuel Economy

City

16 mpg



Hwy

21 mpg

Selected Options

MSRP

STANDARD VEHICLE PRICE	\$31,510.00
Order Code 500A	N/C
113" Wheelbase	STD
Monotone Paint Application	STD
Paint Table : Primary	\$0.00
Driver Only LED Spot Lamp (Unity)	\$395.00
Remote Keyless Entry Key Fob w/o Key Pad	\$260.00
Oxford White	N/C
Charcoal Black	N/C
Wheel Covers (18" Full Face Wheel Cover)	\$60.00
Dark Car Feature	\$20.00
Engine: 3.7L V6 Ti-VCT FFV	Included
Transmission: 6-Speed Automatic	Included
3.65 Axle Ratio	Included
GVWR: 6,300 lbs	Included
Tires: P245/55R18 AS BSW	Included
Wheels: 18" x 8" 5-Spoke Painted Black Steel	Included
Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included
Radio: MyFord AM/FM/CD/MP3 Capable	Included
SUBTOTAL	\$32,245.00

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Destination Charge \$945.00

TOTAL \$33,190.00

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Prepared for: **Tim White, Chatham County Sheriff**
By: **Jeffrey Williams** Date: **09/22/2016** | Price Level: **725** Quote ID: **0920201604**